



CATKing IIM Lucknow

WAT PI Workbook

Congrats for Getting an IIM L Call!

How to use this workbook?

This is a consolidation of **72 IIM Lucknow**, WAT PI Experiences. These are consolidated from various online sources.

IIM WAT and PI is conducted across India at Bangalore / Delhi / Kolkata / Hyderabad / Mumbai.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard:

1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms (Check out Jagesh Golwala (IIMA), Raj Doshi (IIMA), Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA – All of these are same terms of Writing test assignment conducted across various IIMs.

Disclaimer:

1. The information provided by CATKing in this document is only for general informational purpose. All information in the document is provided in good faith, however we make no representation or warranty of any kind, express or implied, regarding the accuracy, adequacy, validity, reliability, availability, or completeness of any information in the document.

2. This is just a repository of the past interview experiences, if a candidate was rejected or approved it was on the decision of the respective panelists and should not be generalized to associate to all such candidate profiles.
3. The views or opinions expressed in this document are only consolidation of students reviews submitted across various profiles and not personal opinions of CATKing or its team members
4. "The performance represented is historical" and that "past performance is not a reliable indicator of future results"
5. "CATKing is not responsible for any errors or omissions, or for the results obtained from the use of this information. All information in this site is provided "as is", with no guarantee of completeness, accuracy, timeliness or of the results obtained from the use of this information."
6. "This site contains copyrighted material the use of which has not always been specifically authorized by the copyright owner. CATKing is making such material available to advance understanding IIM Specific Interview and WAT Preparation."



Summary: What IIM Lucknow looks for?

- Domain Knowledge and General Awareness
- Work Experience and a good academic record is an Asset
- Gender and academic Diversity gives an edge
- Personal Interview Evaluates Candidates on Qualities of – Focus, Clarity of Thought, Learnability, Decision making skills, Discipline, opinions.

Prerequisite:

- Form to be Submitted (Interview)
- Resume (not mentioned, good to carry)
- Original Documents along with photocopies

Insights - Writing Ability Test:

- Time Allotted is 10-30 minutes
- When given an abstract topic time allotted is less
- When given a specific topic for in-depth analysis time is given separately for ideation and writing

Sample WAT Topics -

1. Higher pay is a solution to corruption?
2. Greed is good.

CONNECT | ASPIRE | TRANSFORM

Insights – Interview:

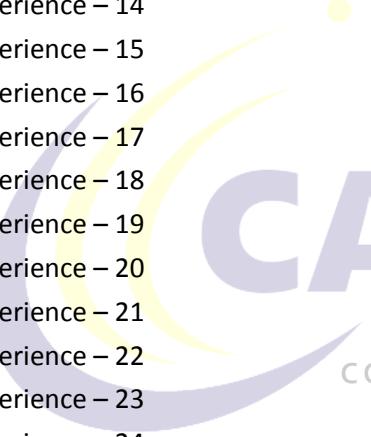
- **Interview time** - 20-30 Minutes. (Sometimes as low as 10 mints)
- **Interview Panel Details** – 2 to 3 people (two Professors and One Alumni, earlier it used to be 3-4 Panelists)
- **Interview Type** - NO Stress Interview (Unlike Bangalore / Calcutta) (Check your through knowledge of subjects (Companies) / high on Current Affairs (Online if you say))
- **Interview discussion Pointers** – (as per IIML experiences of last five years)
- Be completely prepared with anything and everything on the form.

- They will go into details of everything you speak about in the interview. (level1- what do you know about Indian Economy level2- what do you think about GST, level3- how has GST affected the sector you work in).
- It is absolutely fine to ask for time before you answer (they often expect you to think about a solution when they ask you about a problem at hand).
- It is fine if you are anxious and you need not portray a brave face being real with your emotions is better.
- Be prepared to answer everything about you work experience or about your favourite subjects if you are a fresher.



Contents

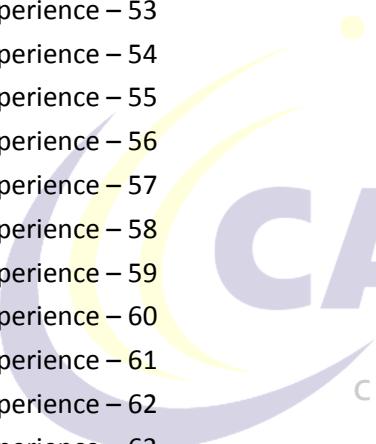
Interview Experience – 1	7
Interview Experience – 2	7
Interview Experience – 3	8
Interview Experience – 4	10
Interview Experience – 5	11
Interview Experience – 6	12
Interview Experience – 7	13
Interview Experience – 8	15
Interview Experience – 9	16
Interview Experience – 10	18
Interview Experience – 11	19
Interview Experience – 12	19
Interview Experience – 13	21
Interview Experience – 14	23
Interview Experience – 15	24
Interview Experience – 16	26
Interview Experience – 17	28
Interview Experience – 18	30
Interview Experience – 19	31
Interview Experience – 20	32
Interview Experience – 21	33
Interview Experience – 22	37
Interview Experience – 23	39
Interview Experience – 24	39
Interview Experience – 25	40
Interview Experience – 26	42
Interview Experience – 27	42
Interview Experience – 28	44
Interview Experience – 29	45
Interview Experience – 30	46
Interview Experience – 31	47
Interview Experience – 32	48
Interview Experience – 33	49
Interview Experience – 34	50
Interview Experience – 35	51
Interview Experience – 36	51
Interview Experience – 37	52
Interview Experience – 38	53



CATKing

CONNECT | ASPIRE | TRANSFORM

Interview Experience – 39	54
Interview Experience – 40	56
Interview Experience – 41	57
Interview Experience – 42	58
Interview Experience – 43	59
Interview Experience – 44	62
Interview Experience – 45	64
Interview Experience – 46	66
Interview Experience – 47	67
Interview Experience – 48	68
Interview Experience – 49	70
Interview Experience – 50	73
Interview Experience – 51	75
Interview Experience – 52	79
Interview Experience – 53	80
Interview Experience – 54	82
Interview Experience – 55	84
Interview Experience – 56	85
Interview Experience – 57	86
Interview Experience – 58	87
Interview Experience – 59	88
Interview Experience – 60	88
Interview Experience – 61	89
Interview Experience – 62	91
Interview Experience – 63	91
Interview Experience – 64	92
Interview Experience – 65	93
Interview Experience – 66	94
Interview Experience – 67	94
Interview Experience – 68	96
Interview Experience – 69	97
Interview Experience – 70	98
Interview Experience – 71	98
Interview Experience – 72	99



CATKing

CONNECT | ASPIRE | TRANSFORM

Interview Experience – 1

IIM Lucknow MBA-ABM interview
Kolkata 12/03/2025 Panel 4
9/8/7 Engg fresher

WAT : Organic food: A luxurious lifestyle or a sustainable solution

1M1F

M:

Why ABM

What does your father actually do (he's in agri dept of govt)

What is the problem related to middleman and supply chain

Diff policies of govt of India and govt of west bengal

Some central scheme is not implemented properly in Bengal, give political opinion regarding it

F-

What is SDGs

In India, every sdg is implemented or not

What's statistical mechanics

What's conditional probability

What's bayes theorem

Interview Experience – 2

IIM Lucknow 17/02
Venue - Bangalore
Slot - 8.30am



WAT Topic - India's Entrepreneurial push : What's lacking?

Time - 15 mins no time to prepare

PI

2 panelists (1 M 40s, 1F mid 50s)

F - What are you currently doing?

F - Why MBA?

F - MBA / ABM

M - What is zero budget agri?

F - What challenges do u expect as a fresher?

F - Tell about your family

F - Where have u stayed the most

M - What are ur other calls?

F - If converted IIM Ahmedabad FABM and IIM Lucknow's MBA, which would you select?

That's all

The interview lasted for around 10 to 12 mins

No grilling

Interview Experience – 3

Venue: IIML noida campus

Date: 31st jan

Personal Interview

P1

Greetings exchanged

M- Welcome Saumya. So you have a history background. Please give us your form and your cat scorecard.

Gave.

M- wow, you have a very nice score (99.4; around 98 in all 3), you must have worked very hard.

Me- thank you sir.

F- when did you graduate?

Me- ma'am, 2023.

M- You must have gone for some coaching.

Me- yes sir, I did.

M- I guess you must have had maths in your +2, right?

Me- No, sir. I have a humanities background. Would you like to see my 10th and 12th marksheets?

F and M- yes, yes, please show us.

Continued to give good remarks. Did not look at my form.

M- started to name subjects from my grad to himself.

Me- (after he was done) Yes sir, these are mostly history ones. I took up fundamentals of marketing as an additional course when i started to identify my interests and career path. I even did an internship at a company under the marketing and BD team.

CONNECT | ASPIRE | TRANSFORM

F- what did you do there?

Me- Ma'am, it is a chocolate company called xyz. it was foremostly at a client-facing role, noting down their feedback and analysing the data to forward suggestions to marketing team for ad development. I was also in a team wherein we acquired some b2b deals given that it was diwali gifting season then. We managed to get two.

F- oh you got two (chuckled a bit), how were you doing this?

Me- ma'am we would contact the HRs on LinkedIn and other platforms and cold email them.

F- how many emails would you all send in a day?

Me- around a hundred, ma'am.

F- did you use any tool for this?

Me- yes ma'am, salesql.

F- did you wonder how that tool operates?

Me- went on to say how I used it, the steps, but said that i didn't exactly know how it functions algorithm-wise.

F- you must be targeting upsc or planning the same for future?

Me- Ma'am, I did think about that career path for myself, but that service requires a very high level of dedication and discipline, and me being a college passout i feel i need to study more, equip myself with more skills; basically get some hands on experience for now (something along these lines).

F- what do you understand with management?

Me- gave an answer based on my PORs experiences, could have been more coherent and precise.

M- you must have studied about british east india company. What was their business model?

Me- Went to tell about how they exploited our handloom industries and shifted the populace to agricultural activities; imposed high tariffs on our finished goods exports; turned us into exporters of raw materials for their mills; made us a market for their cheap mill-made products.

Took a couple of seconds to get into the rhythm of my answer, paused in between around 1-2 times.

Could have been more coherent, but overall he seemed satisfied.

F- business leader whose management style inspires you?

Me- mentioned Richard Branson, whose book I'd read.

M- what is Richard Branson's company, and what do they do?

Me- Virgin; travel and hospitality-

F- no Indian one?

I was thinking about whose name to use when M interrupted.

M- a motor company that packed up its operations from india?

Me- sorry sir, I do not know.

M- that's ford. Name a foreign pharma mnc working in india?

Me- sir, sun pharma?

M- no, that's indian.

Me- sir, may I take a guess?

Me- yeah yeah

Me- cipla?

M- yes that's correct.

(came home and checked; cipla is an indian mnc. confused.)

F- any news that you read, business, political?

Me- yes ma'am, I read about the Zee-sony merger that was called off.

F- what happened?

Me- went on to tell the allegation by SEBI, leadership hassle, said what could have been the benefits of the merger and what needs to be worked on to prevent such things in future.

Overall a well-rounded answer. They agreed with my remarks.

F- what other calls do you have?

Me- listed my calls.

It then ended.

Went on for about 20 minutes. They were very sweet and soft-spoken. Did not interrupt me ONCE while I spoke. I was smiling throughout, did take some pauses when I couldn't recall the exact term/name.

No candy.

Interview Experience – 4

IIM Lucknow interview experience

WAT: imagination is more important than knowledge

2 panelists 1 male and 1 female

P1

M:So deep where are you from and what is your family background?

F:What are your hobbies?

I said *working out*, *riding my bike* and playing cricket (emphasis on the first two as my interview revolved around it)

M:Oh nice, which bike do you ride?

M: Where have you been for riding?

Lonavala, lakes near palghar i.e. sinchan lake, vandri lake and malshej ghat

M:Sounds interesting to ride a bike at malshej ghat.

M:So tell me how Mumbai fulfills its water supply?

I am not sure sir, but I know there's ample rain in Mumbai.

M:no but how does it supply water?

I said BMC supplies everyday (idk what I was thinking here to answer this)

F:it's not like rain se seedha tanki me paani aa jayega and how BMC gets water to supply to household is what exactly we want to know (she was smiling and making me comfortable, not at all in a grilling tone)

I said I am unaware about it

F: R u nervous? Because I feel u know the answer

Both of them told me to relax.

F: ok, take 30 seconds, I know that u know the answer, it's very easy, use ur "IMAGINATION" (our WAT topic)

I said ok mam, as far as I know it takes water from nearby lakes.

F:there u go, see I knew u knew the answer.

M:name some of the lakes

I wasn't sure but I did mention that Powai lake is famous but it's not potable water

M:how was mumbai formed, can u name the islands

F: How good is your eyesight

I said my right eye is lazy but my left eye is perfectly fine. (She wasn't able to read the sugar content in Co pico chocolate) So she gave me the chocolate to tell the sugar content

There was mention about liquified sugar but not the percentage.

F: Is that ethical?

In my opinion it is not ethical, brands shall mention the sugar content as it is harmful and people do care about their calorie intakes.

F:oh u said u workout so u do feel nutrition is imp, so tell me about ur nutrition, u must have increased protein intake so do u take supplements?

No I don't take supplements, I just consume whey protein

F:but whey is synthesized isn't it?

I explained the process of whey extraction I knew about and then ended by saying as I am pure veg whey protein is something which I consume.

F: oh u r pure veg. What are the sources of protein if a person is pure veg

I said chickpeas, paneer, peanut butter

F: peanut butter only serves ~~th~~ of protein right?

I said yes, my peanut butter is from same brand whose whey I'm using, so protein is a bit more

M: ur surname is different, not really a typical Marathi surname right? (My surname is Ghervara)

So I told that I'm a Gujarati and explained the origin of my surname

M:So once Gujarat and Maharashtra were the same state but then divided themselves, so when did they divide?

Instead of 1960 is said 1990, but then said 1960

F: your name is also interesting, so give me any 3 hindi songs which have word deep(Hindi pronunciation) and 3 English songs which have word deep (English pronunciation)

I was only able to recollect one hindi poem in my school which had the word deep.

M:so what are other names for deep

I said dia

M:so give songs on that

F:What is your family business?

Wedding management, mainly into decoration and catering

F:oh that's a money minting business, why mba then, join family' business.

I lack some PPL management skills, decision making skills and critical thinking skills as well. Also I want to start something of my own, I do not intend to join the family business.

F:What other calls do you have?

M:fair enough, thank you

CONNECT | ASPIRE | TRANSFORM

Very chill interview, conversation all along, felt like they really wanted to know me.

Were helping me wherever I was stuck, there were few laughs and chuckles.

I was 1st in my panel

Interview Experience – 5

IIML Sustainability Management Transcript:

Work ex: 36 Months

WAT Topic: Are degrees in the Indian educational system overrated?

Personal Interview

P1

P1: What is a Demand curve?

P1: What is a Central Bank? What are its functions?

P1: Do central banks accept deposits and offer loans to the public?

P1: Name of the Central bank in India?
P1: Why is India called a Secular country?
P1: What is a Democratic country?
P1: Is the US a capitalistic economy?
P1: Difference between India and US?
P1: What is the difference in Governance between the two countries?

P2

P2: What other calls do you have?
P2: Would you still prefer IIM L (SM) over them?
P2: Tell me ten things about your company's contribution to the environment
P2: Which Indian companies contribute to Sustainability?
P2: What are the types of capital in your organisation?
P2: What is an integrated report? Have you gone through their integrated report?
Drilled about the company's contribution to the environment. Overall, a decent interview.

Interview Experience – 6

Again last member of the process

A : Operations profs

B : Marketing profs

Good Afternoon Sir

A : Long day , How were you feeling

I told I was last for member for all the previous interviews



B : Laughed and was like indore kozhikode ? I told yes (but had spjain in between not indore - in pressure I told yes)

A : So you have all the calls ?

I told yes and A was was like very good

A : Tell me about yourself in short

Told

A : what is productivity

Told but was not satisfied

A : Difference between productivity and efficiency

Got caught here my answer was pretty bad

And lot of cross questioning, he seemed not satisfied

A : So u r interested in marketing right what are the 4 ps

Told

B : showed 2 products and told the customer like product A and you need to sell him product B what will you do

I was thinking for 10 sec and B interrupted and asked whether I knew consumer behaviour I was like no sir.

A : So what have you been prepared for the interview

Told lean management and current affairs

A : what is lean management

Answered

A: how many wastes of lean are there answered by saying there used to be 7 now it's 8

A : what is the 8th one

Skills

A : Is inventory a waste

Yes sir we need to pay rent etc

A : what is make to stock

Answered

A : opposite of make to stock

I knew it but in interview I was not able to answer

I was confused between Assemble to order and make to order

Thank you you may leave.

Overall a bad to moderate interview the productivity part is where I regret.

Short interview again

Max 10min

B was eating boondi the whole time

Interview Experience – 7

IIM Lucknow

Date: 12/02/2024

Profile : Computer Science Engineer

Work ex: SDE (21 months as of July 2023)

WAT: The benefits and challenges of sustainable business practices.

P1-Informations technology and systems

P2- Not sure

P1: Being last is an advantage uh? (I was the last person in my panel)

Me: slightly sir.

P1: I just read an article on AI being the best slave and the worst master. Define AI, ML and talk about the topic (above one).

Me: Gave an appropriate answer and talked about efficiency, time saving, great at repetitive tasks for the best slave and lack of empathy, doesn't understand the conditions in which humans work or think for the worst master.

P1: So what do you call an AI that does repetitive tasks?

Me: I didn't know.

P1: It is called narrow/ weak AI but it isn't weak compared to us. (Laughs)

P1: Gen AI a narrow AI?

Me: No sir, it could talk to us and it could think so it is not.

CONNECT | ASPIRE | TRANSFORM

P1: yes, that's why it is called artificial general intelligence. But it is just a in initial stage.

P1: what domain do you want to get into?

Me: product management.

P1: Tell me what processes in product management could be performed using Gen AI? I actually took this class recently.

Me: All the data intensive tasks like market research, identifying ideal users and their income/ spending habits, content creation for marketing and sales. And it could be used to assist product development process.

P1: Good. You're prepared well.

(Over to P2)

P2: what do you do ?

Me: Answered

P2: Can AI replace you in your job?

Me: Not right now but someday Yes but there wouldn't be any unconventional/ creative problem solving.

P2: (doesn't seem satisfied) How long are you working for in this project?

Me: Answered

P2: what calls do you have and what are your preferences?

Me: Answered.

P2: okay you can go.

Interview Experience – 8

ACADS: 9/9/8 – BE, Electrical engineering

WORK EX – 1 year, IT Software engineer

WAT Topic: Gold should be the de facto international currency, not US dollars

Shortlists - PGP, PGP-ABM

Panelists: P1 – middle aged professor, P2 – 30's (Alumni)

P2: Tell us about yourself

P2: (interrupts) Why are you not mentioning your stream in UG? Don't you think it is important?

Me: I humbly apologized and said I was trying to be generic and mentioned my stream.

P1: Where is your company located and some questions about the client and products

P1: Now you're currently working in XXX company.

Me: No sir, I quit my job very recently

P2: Why did you quit?

Me: Honestly answered that I needed time to prepare for MBA entrance examinations and to figure out my career advancement

P2: Why ABM?

Me: Agricultural sector is a major contributor to the Indian economy

P2: (interrupts) ok tell me honestly why you want to do ABM. (I Justified)

P1: Explain the difference between supply chain and value chain in agriculture, with the help of an example

Me: I had no idea about it. I said I haven't come across the term, I will make sure to look into it

P2: What are your hobbies? How much time do you spend on it? (explained)

P2: Tell me your family background? (Told)

P1: What areas in newspaper interests you the most?

Me: I said business related and global happenings.

P1: Tell me about the Red sea crisis and how Indian economy is getting affected? What are the alternate steps taken?

Me: (jackpot question). I knew everything about it, so explained it clearly

P1: Ok, Why China being such a populous country facing deflation while all other countries are facing inflation

Me: (another jackpot). I said due to very less consumer demand and the tech sector is the major contribution to deflation in China.

P2: What other calls do you have? (Told)

P1: You have received calls from all the IIMs Samvritha and laughed. Then they asked to leave

Thoughts: Very chill and relaxed interview. Did not interrupt me often and they listened throughout the time I was speaking. P1 was a very nice person, he seemed very convincing of all my answers.

Interview Experience – 9

Profile: GEM

10th (CBSE) - 10 CGPA

12th (CBSE) - 94%

Graduation (MNIT Jaipur) - 8.63

Work Experience: 24 months of work experience at Hero Motocorp.

Reached the venue just on time (I've pledged myself to not arrive early for anything). Document verification was done, and after about 45 minutes, we were instructed to follow a guide to our interview locations.

Initially, we had a WAT round (10 minutes).

WAT Topic: Is Hydrogen the future of cleaner and greener fuels?

The topic, in my opinion, was a bit easy since we're inundated with information about sustainability in the news every now and then. There were 10 interview panels.

Interview: My Interview panel (Both middle-aged M)

Greetings! Told me to produce the document folder.

P1: Tell me about yourself.

Me: Standard introduction.

P1: What is the difference between calisthenics and a normal strength training gym routine?

Me: Calisthenics involves using our body weight to work against gravity, which is the resisting body, unlike external weights in strength training. Both programs give excellent results to the fitness of the body. I personally believe that calisthenics yields better muscle mobility and endurance compared to the gym; however, you can build strength relatively easier in the gym.

P1: Fine! Tell me about your role at Hero MotoCorp.

Me: I worked in one of the six manufacturing locations of Hero, in the Gurgaon plant, in the Project Engineering department, wherein I managed the development of new models and facilities with respect to steel phase components of the engine. I also coordinated the TPM activities and played a significant role in claiming the TPM Special Awards for the Gurugram Plant.

P1: What is different about Hero's bikes when compared with Bajaj?

Me: (Didn't click at the moment, so I said whatever was coming into my mind) Hero MotoCorp has the largest share of two-wheelers globally, and since most of its market is concentrated in India where consumers are price-sensitive, Hero has maintained this position by developing pocket-friendly bikes. So, price competitiveness is one of the many parameters, in which Hero, when compared with Bajaj, dominates.

P1: Tell me about the technological parameters.

Me: (Took some time) Sir, since I look after engine parts, I can tell the difference with respect to technologies associated with engines.

P1: Go on.

Me: In the engine cylinder of our 100cc bikes, we don't deploy plateau honing operation, which is not the case with Bajaj. This makes the engine of Bajaj slightly better with respect to oil retention in the cylinder and consequently, the engine life.

However, oil retention of such a level is more of a prerequisite in higher cc bikes, and this operational cost is eliminated by Hero.

P1: But then isn't Bajaj's engine superior in the lower segment bikes? And also, you seem more like a finance guy since you have been talking about price quite a lot.

Me: Introducing high-end technology to lower segment bikes does not make a quantum difference, as far as I believe. Also, if we take longevity into consideration, other bottleneck parts may give up before the engine, and that generally goes well beyond ROI.

P1: See, again finance lingo 😊

Me: (Fake smile)

P1: Okay, you left your job, and I believe to prepare for CAT. Did you have any conflict with your boss or any relationship issue with him or your colleagues?

Me: (*I left the job to prepare for RBI & gave CAT as a contingency plan*, but I didn't say this) Sir, indeed I left my job to prepare for CAT since I assumed that the chances of scoring high would be hindered with the job. And I had very good relations with my RO and team members (which indeed is very, very true).

P1: I'm not at all satisfied with your answer, and I believe you're not telling the truth.

Me: (With an emotionless face like that of Saitama)

P1: Okay, give your opinion on Forex Reserves.

Me: Gave a decent answer and also told the exact figure since I'd visited the figures a day before; I was checking on the phone.

P1: What is it about the Adani scam?

Me: Told about the Hindenburg allegations and stock manipulation.

P1: You're giving way too brief answers.

Me: Let me elaborate, sir (Told as much as I knew)

P1: Heard of Russia Ukraine war?

Me: Yes, sir.

P1: Why did Russia invade?

Me: Told

P1: Thank you! You may leave now.

P2 was just smiling throughout the interview and didn't say anything apart from greetings.

Thank you!

Interview Experience – 10

Location: Institute of Hotel Management, Dadar

Panelists:

P1: Male, 40+

P2: Female, 30+

WAT: Restricted access to students to use the internet (Being an engineer, it was an easy one I guess) — 10 mins

P1: Graduation/college

Me: Told

P1: Have you lived your whole life in Mumbai?

Me: No, currently working in Pune.

P1: Tell us the difference between Pune and Mumbai culturally

Me: Told about the diversity between Mumbai and the rich Maratha heritage in Pune. Gave an example of Shivaji Jayanti celebration according to the Maratha and English calendars.

P1: Abstract and interface difference

Me: Told.

P1: What sports do you play?

Me: I told Karate I used to play and had a conversation on this.

P1: Team Sport and organization relate

Me: Told confidently.

P1: Relate it to a product

Me: Done, gave my project example itself.

P1: Why MBA (since I gave most of the examples with my work experience)

Me: Told how I am currently not into core problem-solving.

P2: (Wasn't satisfied with why MBA)

Me: Told how I want to solve problems outside the tech domain as well. Mentioned my work with an international startup - interrupted.

P2: Example?

Me: Solve problems - promote Mumbai - gave 2 ideas - city of dreams (people from all walks of life, Bollywood, business), certain areas still not popular like the Sanjay Gandhi National Park, which is the world's largest national park within a city.

P1: Do you read books?

Me: Yes, non-fiction (self-help).

Mention 2 books - How to Win Friends and 5 am Club

P1: Have you won any friends? (Laughing)

Me: I said I have developed bonds.

P1: Do you wake up at 5 am? (since I mentioned the 5 am club)

Me: I said sometimes at 6 am.

P1: Are these books effective?

Me: Yes, certain simple strategies that we tend to ignore - gave an example from Dale Carnegie's book.

Done

It was more of a conversation, with me being judged every now and then. There were some more questions which I don't recollect.

Interview Experience – 11

Profile: 10/95.4/82.11/98.88

Interviewers: 1 male, 1 female

Questions asked:

- You have excellent grades in your 12th grade. Why didn't you go for a good college like DU? (I completed my undergrad at Kumaon University and explained financial issues.)
- What does your father do, and how many siblings do you have?
- Why MBA?
- What is your source for getting news? (I use Inshorts and YouTube videos for the same.)
- Can you inform us about G-20?
- What is ESG? (Didn't know. They told me it's environmental, social, and governance.)
- How is ESG important for Uttarakhand? (I am from Uttarakhand and talked about the importance of tourism, the Joshimath crisis, etc.)
- You are a fresher. Will you be able to cope up here with work-ex people? (Explained the importance of being a fresher.)
- Tell us about your three strengths and weaknesses?

That's pretty much it. I was the second one to be interviewed in my group. It was a good experience overall.

Interview Experience – 12

Profile:

Female, General Category, Class 10: 95% (CBSE), Class 12: 93.17% (CBSE), Grad: B. Tech (ECE) from SRMIST, Chennai, 91.75%, CAT'22: 99.68%ile

Work Experience: Software Tester for 3.5 years at State Street Corporation, Bangalore.

WAT: "Net zero carbon emission would save our planet. Do you agree?"

Panel: 1M, 1F

Me: Entered with the PI form and greeted them.

M: "Where is your folder? We want to see the folder."

Me: "I kept my folder outside."

M: "We want to see everything. Go and bring it."

I brought my folder, and he took it and kept it aside. They only needed the form. Then and there, I understood this is going to be a stress interview.

F: "Tell me something about yourself."

Me: Started giving the prepared answer but was interrupted by M on work experience.

M: "What does your company do?"

Me: Told that it is a custodian bank and one of the oldest in the US. Mentioned the functions of a custodian bank and who their clients are.

M: "What are your roles and responsibilities?"

Me: Again gave the prepared answer. First started with the functions of a tester, and my day-to-day work, and then explained briefly about the project I was working on.

M: "I am not understanding your project. Explain in depth."

Me: I tried explaining in depth, but M kept interrupting. (I was getting tense, and that made me laugh a little. Thankfully, that lightened the situation a bit!)

M: "I am still not understanding what you are saying. You are not clear about what you do. According to me, you and your company are useless and doing nothing!"

At this point, M started talking in Bengali out of frustration!

Then F interrupted and said she works in tech in the bank. She doesn't work in finance.

M: "Oh, then you could have told me in the beginning. So much confusion!"

F: "Anyway, we went off-topic a little bit. You mentioned that you have moved a lot. Why?"

Me: Told that my dad was an engineer at NTPC, and we moved to a number of projects in different parts of India.

F: "Give some advantages and disadvantages of constantly moving around."

Me: Gave the prepared answer.

CONNECT | ASPIRE | TRANSFORM

M: "Which domain do you want to work in, and how would MBA help?"

Me: Told about fintech because I am an engineer and how MBA would help to get the domain knowledge of finance.

M: "What is Fintech? Give a few names of fintech companies."

Me: Told about various functions and gave examples. It was a prepared answer.

M: "What other things are taught in MBA apart from finance?"

Me: Told other fields of management and mentioned a few subjects taught at IIM Lucknow. (I went through the curriculum of IIM Lucknow the day before. Got lucky in this!)

M seemed satisfied with my answer.

M: "You did engineering in ECE and now work in software. How would your experience help you in MBA? No, how would ECE help you in an MBA?"

Me: (I think he knew from my facial expression that I had a prepared answer for the first question. That's why he changed it.) Told how most concepts in ECE are based on imagination since we cannot see electrons moving or a voltage drop in a diode. This makes most of the concepts in ECE quite complicated. Since I have already understood those complicated concepts, I would definitely be able to imbibe the various concepts of Finance in MBA easily. (At this point, I was just babbling nonsense!)

M: "I am not an engineer. Does that mean that I don't understand concepts of Finance?!"

Me: "No, Sir. But, me, studying ECE for 4 years would definitely help 'me' in understanding."

M: "Do you remember maths? How good are you in maths?"

Me: "Little bit. Out of practice for quite some time now."

M: Gave a problem on a matrix. Had to solve simultaneous linear equations using a matrix.

Me: It was an easy question, but I couldn't do it at that moment. Still, I tried solving it.

M: "Don't waste time. I think you have forgotten."

Me: "Yes, Sir. I have to revise."

M: "Okay, we are done. Thank you!"

Me: Greeted and came out. Traumatized!!!

The interview lasted for a good 25 minutes and was a stress interview. But, I tried not to show my nervousness. Hopefully, my face didn't look flustered.

Verdict: CONVERT!

Interview Experience – 13

Profile: General, BTech in Electrical and Electronics Engineering (EEE), currently working as a Business Consulting Associate at ZS.

Academic Scores:

- Class 10: 95%
- Class 12: 92.6%
- Bachelor's Degree (UG): 86%

CAT Score: 99.93



Work Experience: Business Consulting Associate at ZS, with one month of full-time work until July 2022 (cut-off date as per the form).

Written Ability Test (WAT) Topic: "Classroom education is no replacement for online education."

Interview Details:

I was the last candidate in my panel, which consisted of two male professors. P1 specialized in Finance & Control Area, while P2 specialized in Information Technology & Management Area.

P1: "Tell us something about yourself."

I provided a detailed answer, including my interests in cricket, electoral politics, reading, and writing.

P1: "What do you do at ZS?"

I explained my role at ZS.

P1: "What is the sample size of your surveys?"

I mentioned that the sample size depends on the market and therapy area, typically ranging between 200–250.

P1: "What is the current political situation in UP?"

I discussed improvements in infrastructure, law and order, and public administration since 2017.

However, I also highlighted persistent issues like communalism, casteism, and feudalism. I noted a concerning trend of shrinking political opposition space.

P1: "In Bharat Jodo Yatra, the leader is doing a lot of interviews on social media. What is your opinion on that?"

I expressed that it is a good strategy, especially for reaching the youth demographic, which tends to prefer shorter clips on social media over long news debates.

P1: "What do you think will happen in 2024?"

I shared my perspective on the likelihood of incumbents retaining power due to a fragmented opposition and the limited appeal of Bharat Jodo Yatra among swing voters.

P1: "Which is the last book you read?"

I mentioned "A Century is Not Enough," Saurav Ganguly's autobiography.

P1: "Do you think he was a good captain?"

I discussed Ganguly's positive impact on rebuilding trust in the team after fixing scandals and how he nurtured young talent.

P2: "You said you follow electoral politics. You must know the ideologies of these political parties. How do you follow political ideologies?"

I acknowledged basic knowledge and was asked about the political philosophy of the BJP.

P2: "Who are the political ideologues of the BJP?"

I mentioned Deen Dayal Upadhyaya.

P2: "Who is the opposition in UP?"

I identified the opposition.

P2: "Who is the ideologue of SP?"

I mentioned someone titled Lohia.

P2: "What was Lohia's ideology?"

I initially mentioned upliftment of backward castes, corrected to socialism.

P2: "What is socialism?"

I explained the concept of government ownership of most resources with some room for private capital.

P2: "Then what is communism?"

I distinguished socialism and communism.

P2: "Is India socialist?"

I discussed India's mention in the preamble but noted the shift to a market economy since 1991.

P2: "When was the word socialist inserted into the constitution?"

I couldn't recall the exact date.

P2: "What software do you use at ZS?"

I listed Excel, PowerPoint, and R.

P1: "What model do you use?"

I struggled to explain and was asked about the equation of a Gumbell distribution.

P1: "How does the logit function look like?"

I drew and explained.

P1: "What is the equation of a hyperbola?"

I provided the equation.

P1: "How is it related to the logit function?"

I couldn't explain the relationship.

P1: "What do you want to achieve from an MBA?"

I explained how an MBA would help me draw insights from various subjects for better client recommendations.

P1: "What are your short and long term goals?"

I outlined my short-term goal of returning to business advisory with MBA knowledge and my long-term goal of working with governments across industries.

P1: "What other calls do you have?"

I shared information about other interview calls.

P1: "Okay, that's all."

Interview Experience – 14

Profile:

Class 10:— 10 CGPA (CBSE)

Class 12:— 72.2% (ISC) State Board

Graduation BBA:— 8.06 (SKMU) - 2021

CAT:— 97.32%ile

Work experience: TCS (6 months)

WAT TOPIC - Net zero carbon emission is the solution to climate change.

2 Male Panelists (both 50+)

Questions asked:

- Tell me about yourself
- College and university details
- Favorite Undergrad Subjects
- Name 3 luxurious brands.
- BMW, AUDI, LP
- Marketing strategy of BMW
- Behavioral factors you will look upon if dealing with the premium segment
- 3 business ratios that the organization considers
- Difference between business management and corporate management (I was well-prepared with the answer).
- 4Ps (Told and purposely added the BCG matrix in the answer)
- Draw BCG matrix
- BCG matrix (10min discussion)
- Explain market growth and market share
- Why Blackberry failed?
- Cash flow in BCG matrix



- Reliance 4G strategy discussed
- Is it practical for market share to fluctuate in a steady market?
- Yes, people switching telecom services, for example.
- Father's Profession
- Follow-up questions

The interview went for about 30 mins, and it was more of a discussion than a Q&A session.

Interview Experience – 15

Profile: 10th: CGPA 10

12th: 95.4%

Graduation: 97.6% (B. Tech, Electrical Engineering)

CAT: 99.5%ile

WAT Topic: Something related to women empowerment (Quite an easy one) - 15 min.

Duration: 20 - 25 min

2 Panelists: 1 male (M), 1 Female (F)

Me: Good Afternoon Sir, Good Afternoon Ma'am !!

F: Good Afternoon Atul. Have a seat.

Me: Thank you, ma'am.

F: Okay Atul, Tell us something about yourself.

Me: Shared the prepared answer. (She was very fascinated with my final year project, which I had mentioned in my introduction)

F: (Asked me to explain the project in detail. Numerous cross questions on applications, efficiency, and feasibility of the project)

Me: Answered all.

F: Why do you want to do an MBA when you can do well in research?

Me: Shared the prepared answer, stating how I got interested in management roles during my graduation years through active participation in institute activities. Also mentioned studying subjects like managerial economics and business management in my third year. Finally, told how peer learning and networking will help in the future.

F: (Looked satisfied, no cross-questioning) Okay Atul. What other calls do you have?

Me: I have calls from all IIMs.

F: How were your ABC Interviews?

Me: Are scheduled on a later date.

F: Out of ABCL which one will you join if you convert all? (Asked me to give a ranking)

Me: I told CBAL.

F: Why? Any specific reason?

Me: Ma'am, I have heard that A and L's academic curriculums are extremely rigorous, so I have kept them last. B is work experience heavy, and I don't have work experience, so it might be difficult for me there. C seems to be perfect for my profile.

F: (Smiled).

The male professor was quite all this while.

M: Atul, you mentioned that you studied managerial economics during your graduation. Tell me one topic that you are most confident in.

Me: Demand and Supply.

M: Draw and explain Demand and Supply curves.

Me: Answered.

M: Demand curve for Gold and Petrol.

Me: Answered.

M: What is price elasticity?

Me: Answered.

M: Explain the law of diminishing marginal utility.

Me: Explained with an example.

M: Name all the northeastern states and what are they called together?

Me: Arunachal Pradesh, Assam, Meghalaya, Manipur, Nagaland, Tripura, Mizoram. They are called The Seven Sisters.

M: How is the president of India elected?

Me: Told about the electoral college and other stuff.

M: Lower house and Upper house?

Me: Upper house - Rajya Sabha, Lower house - Lok Sabha

M: How are the members of Lok Sabha elected?

Me: Answered.

M: Currency of Bangladesh?

Me: (Couldn't recall)

M: What difference between the functions of the IMF and the World Bank?

Me: Didn't know exactly. To be on the safer side, I explained the functions of the IMF and the World Bank first and at the end said that I couldn't recall the difference

M: Where are the headquarters of the World Bank and IMF located?

Me: Washington DC.

CONNECT | ASPIRE | TRANSFORM

F: Okay Atul. We are done with your Interview. We wish you all the best. You may leave.

Verdict: CONVERTED

Interview Experience – 16

Profile:-

GEM 9/9

2-year UPSC gap post Graduation.

CAT: 99.17%ile

WAT Topic: Should One Nation One Election be adopted in India?

I think I wrote on the topic pretty decently due to my prior experience of answer writing due to UPSC and familiar topic.

After that, the PI process started. I was 5th in the sequence; after the 4th candidate came out of the Interview room, there was a break of 2 minutes before the Professor called me in. And it begins!

2 Professors: 1 Male (M), 1 Female (F)

Me: Good Morning Sir, Good Morning Ma'am.

M: Good Morning, have a seat.

M: What were you doing since 2021?

Me: Sir, post my graduation in 2021, I appeared for UPSC-CSE exam twice, cleared the prelims stage once, and reached till the mains stage.

M: So why did you not go for further attempts? There are many attempts for the exam!

Me: Sir even before I started my preparation during the third year of my college, I had planned that I will give 2 dedicated years for this exam, and if in any case I am unable to clear it, I will go for other ways to fulfill what I believe in.

M: Ok! So MBA is your backup. (He very firmly put it this way)

Me: No sir, for me, it has always been to be able to make an impact on the lives of people we live with.

During my college days also, I was actively involved in a lot of social activities. So, MBA is just an alternate pathway to achieving the same motive of creating an impact.

M: So why did you not appear for other government exams being from IIT like Engineering Services, etc.?

Me: Sir to be true, I was not very good in structural engineering. And going into an examination where you have a weak area in a subject that comprises a major part of the process was not very rational according to me.

Now F takes over.

F: You engineers have got a very great habit of switching fields frequently.

Me: (just smiled, didn't know what to say!)

F: Ok, so I'll give you a case study, You have to sell organic ghee. You know what is organic ghee?

M: I denied so as to get more time to think, while F explained to me what organic ghee was and about its price range.

F: Do you know how much normal ghee costs?

Fortunately, I had ordered it recently for my house so I knew! :P

I discussed how we can learn from the "Organic Sikkim" model and create an ecosystem around it. Also, highlighted the initial issues, and an in-depth discussion took place on Segmentation, Targeting, and Positioning with F trying to confuse me all along. Overall, in the end, she seemed satisfied. It was a lengthy discussion, in fact!

Now M takes over.

M: So Vishesh tell me, which specialization would you prefer?

Me: Sir mainly I would like to join the program for the learning it provides. But presently, I'm interested in GenMan roles and would like to go in that.

M: What happens in these roles?

Me: I talked about TAS, ABG their career progression, roles, and responsibilities, etc. in-depth.

M: Ok seems like you're in contact with your senior.

Me: smiled, didn't know what to say!

M: So you must be knowing that very few opportunities are there, to inme ni hua to iska kya backup hai? Jese UPSC ka backup MBA tha!

Me: (my whole effort to convince him that this was not Plan B failed) Sir if I work hard I'll definitely get into these roles.

M: (interrupting in the middle) are ye sab kehne ki baat hai..koi to Plan B hoga na?

Me: Sir if not GenMan, I would like to go into Impact Consulting Roles (then explained to him about these roles in which he seemed interested.

Now again F takes over

F: So you have both calls, PGP and ABM, ABM me interest hai ya aise hi fill kar diya kyuki option tha?

Me: Ma'am it was both, I had the chance to fill it so I applied for it and also I am intrigued by the potential this sector has which is another very great way for me to create impact so I filled ABM also.

F: What potential do you see in ABM?

Me: Talked about the huge population involved in agriculture, a large market base, limited infrastructure, etc.

F: So ABM is all about rural people for you?

Me: denied and tried to convince that it is not, but they are a very critical part of the ABM field.

Now M interrupts in the middle.

M: So if given a chance, what would you take? Since you talk so much about Impact, I think you'll go for ABM over regular PGP!

Me: (Didn't want to take a chance) No Sir, If given a chance my first preference would be PGP because I would like to keep my options open and gain overall learning about the business world from my next 2 years of study. So my first preference would be PGP only.

M: Ok! You may go now! Thank you.

Verdict: Converted

Interview Experience – 17



Academic Profile:-93.83%-ICSE, 86.62%-HSC Maharashtra Board, Grad-9.74

WAT Topic:- Global Health Care threats beyond the Pandemic. (15 minutes)

I found WAT topic to be little on the difficult side because it required me to think a lot. Though had certain generic points prepared related to Health as a topic and hence I felt that I managed it well.

Panelists:- 1 Male Panelist (P1) , 1 Female Panelist (P2).

P1-Please give the SOP form.

Me- Handed over the SOP form to him.

P1 started reading the SOP. Within no time, started questioning.

P1- I can see you still are in college. Why don't you work somewhere and take some work experience before doing an MBA?

Me- Gave the well prepared answer.

P1- What has been your biggest achievement so far?

Me- Had prepared a good answer for that. While I was answering P2 started laughing. Till I ended, even P1 started laughing.

Even I started laughing.

P1-Why the percentage decrease in Class XII after good percentage in Class X? Is it because of the change in education board?

Me- Admitted the fact that I wasn't that serious in Class XII in the initial few days and hence the drop in percentage.

P1- What is the difference between C and C++?

Me- Answered confidently. Had prepared academics thoroughly being a fresher.

P1- What are the applications of AI and ML?

Me- Answered.

P1-What is the market capitalization of TCS and Infosys?

Me- I am unaware about this Sir.

P1-Do you know what market capital means?

Me- I am unaware about this Sir. But answered the question ,mentioned that I was making an educated guess.

P1-Suppose that TCS and Infosys come to your campus. What role would you prefer?

Me- TCS and Infosys do come on our campus. I would prefer a Developer or a Content writer role.

My thought process while answering the question was that these companies come only for Developer roles in our campus. What failed to strike my mind was that I should have give a proper diplomatic answer for this as this is an IIM interview.

P1-Within no time, he asked why content writing?

Me- Answered.

Over to P2-

P2-What is digital marketing?

Me-Answered.

P1-That's it from our side. You may go now.

Me- Wished them a Happy Gudi Padwa and thanked them and left.

Overall: The interview lasted for 7 minutes . It was more of a sort of rapid fire questioning with less cross questioning. Walked out with a strange feeling of having messed up the market capitalization and roles' questions. But was confident in the remaining answers I gave.

Interview Experience – 18

Profile:

Academics: 95% , 70.8% , 66.70

CAT: 97.17%ile (89.xx , 95.xx , 96.xx)

Background: Non engineer (BA Economics honours)/OBC

WAT Topic: Should the higher education be left in the hands of the private institutions?

Interview Questions:

- Introduce yourself.
- They asked me about patliputra University , Patna University and magadh University... Colleges like AN college , Patna science College (I got surprised that they already knew names of these colleges)
- What is your honours subject?
- What have you studied in your graduation ?
- Asked me one / equation from formula which I didn't even hear till then. So i couldn't answer.
- Tell me about your hobbies.
- They asked me the name of the last book i read . What have you read in that ? One quotation from that book .
- Is Patna a religious place ? (I answered about the 10th and last guru of Sikhs . Then , they questioned me more about Bihar . Then i said that Bodh Dharm and Jain Dharma originated from Bihar . I mentioned Rajgir. So they asked where is it from Patna.)
- Asked me about no. of siblings.
- How many airports are there in Bihar ? Where are they ? .
- Asked about Mean , median and mode.
- One more question from statistics which i couldn't answer.
- I mentioned my IIT JEE rank . So they asked about that .

Interview Experience – 19

WAT - 15 mins 300 words

Hydrogen fuel is the only way ahead to a cleaner and greener fuel

My sequence number was 8 but some people ahead were still in verification process so when panel asked anyone up for the interview I went.

Interview:

P1- Your number was 8th

You are coming at 2nd

You could have prepared an entire day outside.

Me- yes sir I could have

P1- don't you think it was foolish on your part? You came early for an interview before your turn

Me- sir I think it's for the best

P1- explain how

Me- people coming outside share their experiences, it only increases and stress level and biases of the candidate. Actually, I believe every interview is unique so it's a waste to ask for feedback. So better to finish early with a fresh mind

Meanwhile, P2 whispering - Smart move

P1- okay if you think every interview is unique you must be unique

Tell me what's unique about you

Me: Told

P1: What other options you have after your 12th class?

Me: Told

P1: Okay you did HRM tell me what you like about your vocational course

Me: Told

P1-Which subject specifically

Me: Organization behavior

P1- tell me the name of some researchers in OB

Me: Told

(Now here he starts checking my patience)

P1: You said, Herzberg?

Me: Yes

You know Herzberg theory was actually a kick The Ass theory

Me: Sir, I don't think so

Explained further on hygiene and motivation factors

P1- No, I think it was kicking the ass, do you think kicking the ass works?

Me: Told that depends upon the kind of work and subordinates

P1: Explained further about theory X and theory Y or leadership

P1- Are you saying theory X was made by Herzberg?

Me- No sir

P1:- Then? Oh, you fitted in so you could show how much you know.

Me:- no sir, started explanation

P1:- no sir? You think I am a liar
Me:- explained his theory to him and said KTA instead of kick the ass
(Finally) P1- laughs
P1- so tell me about your family
Me: Told
P1: Okay explain to me the business of your father
Cross questioning
Brother's business
Cross questioning
P1: I am done here now P2 will ask
P2- What's happening in Pakistan?
Me: Told
P2- Any further information
Me: Not that I can recall
P2- Delhi liquor policy
Me: I told that I knew the news but the detailed information
P2- further asks 2-4 more GK questions
Okay, that's it from our side , leave your form here
Greeted Thanks and left.

Interview Experience – 20

Profile:-

SC Engineer

10th-98%

12th- 91.6%

Graduation-78.6%

CAT-90.94%

WAT- War is the ultimate price humanity pays for peace.

Work Experience: Mechanical engineer with 7 months work ex in IT

Interview Questions:

Introduce yourself

- Tell me about Srikurmam temple
- What are the dasavatharas ? Do you believe in god?
- Why do you think people go to temples in this age of mobiles?
- Where do you find peace in?
- Tell me about your work ex.
- What do you do during bench period?
- What are the challenges faced by indian IT sector?
- Wipro reduced package it seems. What's happening?
- Why MBA?
- What do you want to do after MBA?



- What is operations management?
- Did you do any subjects related to operations in UG?
- What is lean manufacturing?
- What is Just in time?
- How would you implement JIT in a biscuit manufacturing plant if you're the manager?
- What are the topics in Industrial engineering?
- What is break even analysis?
- Gave inputs and asked to find the break even point.(problem)
- What programs are you shortlisted for?

Please take a cookie and leave.

Interview Experience – 21

Profile:—

10th — 90.67%(ICSE)

12th — 91.04%(ISC)

Graduation — 70.67%(Lucknow University)

CAT Score — 95.04%ile

No work experience

Category — General (no EWS Quota applied)

WAT topic:— Should India follow "One nation, one election"?

P1 — How are you?

Me — I am fine.

P1 — Are you tensed?

Me — No Sir.

P1 was shocked.

Me — Little bit nervous.

P1 — Okay so what you expect us to ask you.

Me — Tell me about yourself, Why MBA...

P1 started laughing.

P2 — Don't tell us what we have to ask.

P1 — Okay tell me something which is not there in CV.

Me — I started thinking for a while. I am very passionate about learning new things. I have started writing quora answers which has almost 9 lakhs views in 4 months.

P1 — So what you write on Quora?

Me — In beginning I started with some personal life experiences and now I answer the questions asked by people.

P1 — Okay so you write as a life couch?

Me — No Sir. Actually I just write my personal experiences so that people may get help if they are going through the same situations.

P1 — Tell me about the most famous answer you wrote.

Me — “10 things I have never done in my life.”

P1 — So what is something you never did.

Me — (Hesitated little bit) I don't know whether I should tell this here or not. I wrote that I have never watched adult films. There were majority of people who were opposing this point. Some commented that I haven't lived my life yet.

P2 — Don't worry you will see this in hostel here.

P1 — (Laughing) They forgot other 9 points and figured out this point only.

Me — (Smiling) Yes sir. This was most highlighted point on which people were commenting.

P2 — Okay you can tell us the other 3 points.

P1 — Yes what are other 2-3 points.

Me — I told the other 3 points of never owning a laptop, never going on trips and never went to a flight.

P2 — How you came here?

Me — By auto with my father.

P2 — You live in hostel or PG?

Me — PG

P2 — Can you tell what are the expenses?

Me — Electricity bill, room rent....

P2 — You live alone or with someone?

Me — I live with my mother.

P2 — (nodded) Okay. Therefore your mother is living with you so that you may not see all this.

Me — No Sir actually I forced her to stay with me as I don't like cooking food also I am not good at it.

P1 — (laughing) That means you kept her like a servant.

Me — No Sir I was missing “ghar ka khana”.

P2 — So you are from agricultural background. Can you tell what all crops are grown?

Me — This time there is wheat and mustard. In Kharif season rice is grown.

P2 — What about Zaid season?

Me — Sometimes Potatoes

P2 — Sometimes potatoes. Do you know where potatoes are grown?

Me — Underground

P2 — (doesn't seem convinced) Have you seen rows are made on the ground which we call as “maedi”?

(He was trying to tell with sign language)

Me — Yes Sir in that only.

P2 — That's what I wanted to listen when you said underground. Can you tell what potato is called?

Me — Solanum tuberosum.

P2 — No this is its biological name.

Me — Yes Sir. Scientific name.

P2 — Yes Scientific name (busy in my personal data form) Ohh you are from botany background therefore this must have been a cakewalk for you. (sarcastically)

Me: (smiling)

P2 — How much land do your father own?

Me — Told

P2 — Okay. Your father's income is low still you don't have EWS quota?

Me — Sir I have EWS certificate.

P2 — You have? Did you bring?

Me — Yes Sir I have but I haven't brought here. It is at my home.

P2 — Then why didn't you apply for the EWS quota?

Me — My father didn't want me to get a seat on that basis. He thinks if I am deserving I will get the seat.

P1 — EWS quota is good if there is no manipulation. You should have applied for it.

Me — Yes sir but I feel I can do without the reservation also.

P2 — How will you pay the fees of IIM Lucknow?

Me — Education loan

P2 — (surprised) Do you know what is it fees?

Me — Around 20 lakhs

P2 — Yes around 20 lakhs. What is your rank in your class?

Me — Sir I am in top 1% of the class.

P2 — (doesn't seem convinced) What can I understand by percentage if there are so many students.

Me — Sir I scored third rank in my class.

P2 — How many students are there?

Me — Around 150-120 students.

P1 and P2 started laughing and were surprised.

P1 — (laughing) You have spent 3 years and you are not sure about the strength of your class.

Me — No sir actually in my section there are 60 students but our classes are held together with other sections so then it becomes 150-200.

P2 — Okay. Can you tell some changes/advancements which took place in Lucknow University.

Me — Sir it is accredited A++ with the NAAC team this year.

P2 — That is just a grading.

Me — Sir when I came to this university. I observed that there are ample of facilities, if someone really want to seriously study here. There is a cyber library which really helped me during my CAT preparation as I didn't have laptop so I used to give mocks there. Also, there is a Tagore library which hosts about 5 lakhs books. There is also a cooperative library which issues books to students who can't afford them for full year until their exams get over.

P2 — Okay

P1 — Can you tell some technological advancement in the agricultural field?

Me — (was so much stressed due to the grilling that couldn't recall Jugadu Kamlesh of Shark Tank season 1) Told about mechanization of farming and crop rotation.

P1 and P2 — This is not new. This has been from so long.

P2 — You are studying science from so long. You must know this. You are talking about green revolution things when your father was born. (started laughing with P1)

Me — I don't know any technological advancement. But yeah heard about the genomic sequencing project of Mukesh Ambani through which he will sequence all the genomes in just Rs.12,000. It is already done by international companies but he is going to make it affordable.

P2 — Did you hear about brinjal controversy news?

Me — Yes Sir. Bt brinjal. It is a GM crop.

P2 — What is GM?

Me — Genetically modified

P2 nodded

Me — Sir although Bt brinjal will help in increasing crop yield but farmers are not ready to accept it because it will bring down the demand of the traditional crop grown by farmers. Also small farmers will not have the access and there is also health risk. People are not ready to accept that we are playing with the genes of the traditional crops.

P2 — In your essay you wrote about the elections will happen twice. There are states where elections are held at multiple times.

Me — No sir by that I mean central and state elections.

P2 — There are three levels of elections. One is central one is state which is the third one?

Me — Sir village panchayats

P2 nodded

P2 — You wrote that one nation one election will confuse people if they have to vote simultaneously for both the governments. This point is very wrong. I think India is the country where people are very much aware of voting. I may be wrong but I think whether they are illiterate or not they surely go to cast votes. They are very serious about this.

Me: (I wanted to say something on this but just nodded)

P2 — Did you vote?

Me — No sir

P2 — But you are 21

Me — I don't have voter id card now. I will vote next time.

P2 — Okay. Whether there is any disadvantage of MSP or not?

Me — Sir I think it is very advantageous for farmers. They are getting a minimum support price because of which they are not getting exploited. Still this scheme is not much reachable to small and marginal farmers. They are not going to mandis. They are forced to sell on "thelas".

P2 — Are you talking about horticulture farmers?

Me — Yes sir.

P2 — Tell me why should we hire you? Of course, not for fulfilling the things you haven't done.

(Sarcastically smiling)

Me — (smiling) Sir I think I am eligible to get selected.

P1 — Yeah therefore you are shortlisted. Tell me why should we select you?

Me — Sir I think I have skills and knowledge. Also, I am very much interested in marketing.

P1 — So you must have heard about USP. Tell me your USP.

Me — Sir IIML is a institute known for learning.....(suddenly got stopped)

P2 — Tell us your USP not of IIML.

Me — I am having the skills.....(suddenly got stopped)

P1 — Do you think the candidate who just now went don't have skills?

Me — No Sir. I think I am very passionate about learning and with your guidance, my peers' group support, my sincerity and hardwork, I will surely unleash my potential.

P1 and P2 — Okay we are done.

P1 — Any questions for us?

Me — Have you ever been to Lucknow University?

P1 and P2 both seemed confused/ shocked

P1 — I never went inside but yeah, I have seen it from outside.

P2 — I have seen it so many times from outside.

Me — Okay. Thank you, Sir.

Interview Experience – 22

Profile: 99.72 percentile in CAT '22 | GEM Profile | B.Tech in CSE | Work ex of 11 months [considered till 31st July, 2022] | 3 months at Infosys and currently working on GeeksforGeeks as MTS (technical content, DSA)

WAT Topic: Artificial Intelligence in Academia: Dawn of a new era? [15 min, 300 words limit]. Not so good, felt bit of time shortage.

Interview: There were 2 male interviewers (M1, M2). It was a 10-12 min interview.

Me: Greeted both.

[M1 Asked me to sit and asked for the personal data form. Also said to put the file on the table.]

M1: So tell us why you left your first job within 3 months?

Me: Answered as prepared (my personal preference)

M1: So you are from CSE background yet not interested in computer subjects?

Me: Clarified that I am still working on domain related to computer subjects (Data Structure & Algorithm) [M2 also clarified it to him]

M2: So how does your company functions?

Me: Told them we provide technical contents for school students and college students with primary focus on Engineering students.

CONNECT | ASPIRE | TRANSFORM

M2: So you sell contents?

Me: Told that they are open for all, but we also have some courses that are sold.

M2: Then how the company makes money?

Me: Told the process (mainly ad revenue and some from courses)

M2: Do you think your job requires ethics and values?

Me: Yes because the contents are consumed by students all over the country and even outside. So it is our duty to provide the correct content.

M2: Have you heard of Chat GPT?

Me: Yes

M2: Don't you think it will soon obliterate coders from the field?

Me: In my opinion though Chat GPT can provide contents, it cannot ensure that the content it is providing is completely correct or can provide new contents.

M2 interrupts: So in that case we only need testers and not developers.

Me: Sir the testers also need to have the idea of coding and also not a new code (again interrupts here)

M2: So do you think it can write a code of network socket?

Me: I guess it can because those are already available and the model might also be trained for that.

M2: Then won't it take the jobs of developers in next 3-5 years.

Me: (I felt that instead of trying to elaborate my thought I should directly say the keyword because of repeated interruption) I don't think so Sir, because it doesn't have the innovative ability.

(M1 remarks: innovation hmm.)

M1: So tell us about any two companies which you think are doing innovative works in the field of technology or any other field:

Me: (I could recall only one, So I added) Sir, one I would say Chat GPT itself and the other I will say Tesla in the field of EV.

M1: So tell me why research is called "research"?

Me: Sir I particularly don't know, but what I can think of is that, in research work we are not trying to innovate anything out of the blue, but forming a base on some known topics and based on that trying to find something new.

M2: So do you think EV is good for society?

Me: In my opinion Sir, it is good for society but ... (interrupts again)

M2: So you are saying Lithium is not harmful?

Me: Yes sir it has pollutant nature but compared to fossil fuel which is dominantly used nowadays it is less harmful.

M2: Is Lithium abundant in nature?

Me: Sir, I exactly don't know but based on the fact that recent discovery of Lithium mine is said to have good impact on Indian export I guess it is not abundant.

M2: Have you heard about the FAME scheme of Govt?

Me: Yes sir, told a bit about the scheme.

M2: What do you think is the drawback of current EV scheme of the govt.?

Me: Sorry sir, I haven't read the schemes in detail.

M1: What are your hobbies?

Me: Told them (Sudoku and Online Games)

M2: Can you tell the impact of Rabindranath in our literature?

Me: Said his overall expertise in all forms of arts and also in that period it instilled nationalism among the people.

M2: Can you tell the difference between Raindrasangeet and other form of songs?

Me: Sorry sir, I don't have knowledge about songs.

M2: So you are not interested in art forms?

Me: No sir not much, but I sometimes read short stories.

M1: Tell us why any party in West Bengal is ruling for so long, earlier CPI(M), currently TMC?

Me: Sir, in my opinion it is due to the lack of strong opposition.

M1: So why not 2 or 3 parties combinedly try to do so?

Me: (I didn't have any particular reason but tried to say) Told about lack of opposition during the period of CPI(M), In current time others are weakened, BJP slowly trying to strengthen its foothold and got better result in previous Loksabha. How the deeds of CPI(M) got them out from governance and also NRC and extreme nationalism of BJP was not rightly accepted by the people.

They looked at each other and nodded that they will end the interview. They ended the interview and asked me to leave. I again greeted them and left.

Interview Experience – 23

Profile: X/XII/Grad: 8.5/8.7/9

WAT:- Online education is the future of education.

M1-(50-55)

M2 - (45-50)

Interview Questions:

M1: Tell Me About Yourself

M1: Questions regarding my family and previous CAT attempts.

M1: Tell me three important historical moments for business in India.

M1: Tell me about three challenges facing the Indian economy.

M1: What was the reason behind 1991 liberalisation?

M1—who was PM at that time?

M1: Do you know about the fuel price mechanism?

M2: Some discussions about current and capital accounts.

CONNECT | ASPIRE | TRANSFORM

M2: Which other calls do you have?

M1: What was the reason behind the Asian financial crisis, and why wasn't India affected by it?

End. The panel was friendly

Interview Experience – 24

WAT - Should agricultural subsidies be stopped?

2 Male panelist.

Interview Questions:

P1: Your WAT was excellent and you have covered all the topics well but we are sceptical about your 12th grades. Why did it go so low ?

P2: So why UP from Tripura for graduation?

P1: Did you face any problems here? How did you overcome those?

P1: Nowadays dentists earn so well, why not pursue it?

P1: What does your father do?

P2: So, after MBA will you go back to dentistry or work in corporate?

P2: Any particular org or field you want ?

P2: How do you think your background and MBA or corporate collide ?

P2: Do you think it's good for doctors to earn profit?

P1: You have an eccentric profile but you will have to keep up with the academic rigor of Lucknow when you are selected.

P2: What specialization do you want to choose?

P2: What are shares?

P2: What are intellectual property rights?

Even if you can't answer its fine, just try. You will anyway learn when you join.

P1: Any questions for us?

P1: laughing, we are not aware of it our alumni will tell you later.

P1: Since you have been in UP for 6 years you won't face any problems to adjust in Lucknow but there are lots of activities and functions at IIM Lucknow. Don't get lost in them like 12th grade and study too.

You may leave. All the best!

Interview Experience – 25

Profile: 95/93/8.25

B.Arch

16 months Work experience

WAT Topic: What would a global Cyber-War look like?

Interview:

Two Panelists, both Male, both early 50s

P1, P2, M

P2: Please give us your personal data form.

P1: So, Jyoti, tell me a little bit about yourself.

M: Told

P2: Why is $x^0=1$? Prove it.

M: Can I take a moment sir?

(I was trying to relate my 12th maths, but nothing came to mind, I lost touch with maths long back)

M: Sorry Sir, unable to think of anything.

P1: How long you've been in Vizag? And why Vizag? You're an Odiya, no?

(Had mentioned that dad was in the Navy, so we moved around a lot)

M: Father retired here sir, we had to move with him.

P1: Jyoti, according to Hindu Mythology, when we enter any space, toilet shouldn't be on the left (I think he meant according to Vaastu). Why do you think it's at the entrance of the hotel room?

(smiling a devil smile, since as architects we've worked so much on toilet details xD)

M: Told him it was due to the pipelines that need to be placed to take out the sewage, if we kept the toilets out, we'd see ugly pipes all over the building and no one likes that. Also, the balcony space is reduced.

(P2 silently nodding)

P1: Jyoti, since you've been in the hall below and I'm sure you must've been around the hotel, how do you think the architecture of the building is?

(Oh, he's making it too easy xD)

M: Told him how ITC had a portfolio of hotels that were all LEED PLATINUM-rated, green buildings. All the hotels combined classic and contemporary architecture, various color schemes, the thought of minute details (there was a shoe polisher in the washroom - I was impressed by such detailed thinking)

P1: How do you think is the architecture of this room?

M: The room has a whole big balcony and grand view of the city. Ample sunlight and cozy interior makes it even more better.

(P1 was trying to gauge my undergrad knowledge, I was happy)

P2: What factors would you consider while designing an office?

M: Gave him an example of how if he was to approach me to design his office, how the process would go about.

P1: What's the area of Vizag in Sq. Km?

(Haha, gotcha - P2)

(uh-oh)

M: Can I take a guess, sir? I don't remember the exact figure!

P1: Why? Recently the CM decided that it will be the capital of AP and every detail was mentioned in the report.

M: Sorry sir, but I'll definitely take a look at it later.

P2: Why do you want to leave architecture and do an MBA?

M: Sir, I don't actually want to leave it, but want to continue with it in the long term, where I create my own startup on sustainable housing (explained in detail)

(before I could say, 'and that's why MBA', they asked another question)

P1: Do you think architecture and Vaastu can function together?

M: Told that Vaastu Shastra and Architecture should have a balance. Vaastu is also based on Science.

(Explained a little bit more)

P2: How do you calculate the cost of a project?

M: Told.

P1: What is the Bill of Quantities you just mentioned and how do we calculate it?

M: Told him that unit price of a material and some samples are shown to the client and they choose according to their budget and then we calculate how much of that material is used.

P1, P2 - Okay I think we're done. That's it. Thank you.

M - Thank you sir. Should I send the other candidate in?

P1 - No, we'll call him. Thank you.

VERDICT: Result Awaited!

Interview Experience – 26

Profile: GEM fresher, BE (CS) from BITS Pilani

97/97/86

CAT Percentile: 99.83 %

P1: M, 30s

P2: M, 40s

Interview Questions:

How often have you been to the library? Saraswati temple?

Which college in Bangalore has similar architecture as BITS? (didn't know, they said it's IISc)

Placement? How much are they offering?

That's an excellent amount, why coming here? - Answered that it's more about the field than the money.

Why don't you get some work-ex and come back? - More interested in management than tech

Who'll be interested in tech if you aren't? - I know people who are, but I'm not.

Which calls do you have? - All

What if you say after 1 year that I'm not interested in management? - Answered on the lines of age and exposure, mentioned clubs and assess

Did you do ML? - No

What is this Combinatorial Maths about?

Got C in Networks, very good (*sarcasm*) - Defended saying compres didn't happen because of Covid, so couldn't cover up

What is W grade? - Explained about academic flexibility

What is repo rate? - Wasn't clear, so told them about repo and reverse repo, and mentioned that I'm not sure which is which

Chill interview, more like a conversation

Time: ~ 10 minutes

CONNECT | ASPIRE | TRANSFORM

Interview Experience – 27

Profile:

Branch:- Production and Industrial Engineering.

Fresher.

Interview:

P1: So, are your hairs standing out of fear or are you nervous?

Me: Told them that this is my natural pattern.

P1: What calls do you have and which interviews have you already appeared for?

Me: Told

P1: Where are you from, what degree are you pursuing?

Me: Told

P2 barges in saying that you must have studied Operation research then.

P1: What were your courses?

Me: Told

P2: How a gear is made? Tell me.

So, I didn't have a clear idea of the process, but I tried to give a very generic process through which anything can be made even gears but it basically takes time.

P2 (aggressive): you make no sense. Do you even know how a gear is made?

Me: I told him that I know the basic process through which it can be made.

P2: Even a CSE guy would know the basic process. Still, tell me.

Me: I start explaining my way into the question.

(P2 (intervenes) said my first step in the process itself was wrong but still asked me to continue).

Me: Told hastily

CONNECT | ASPIRE | TRANSFORM

P1: What were your courses on management?

Me: Told

P2: What was taught in Operations management?

Me: Told

P2: What is backordering? Some grilling on JIT.

Me: Told

P2: Suppose you want to set up a business in hyperlocal space...what theories will you use that you have learned in your courses.

Me: I had read about the hyperlocal space and I answered this in details with proper structure.

P2: What algorithm will you use for routing, what are the new methods used?

Me: I put the context into travelling salesman problem.

P1 intervenes in between saying that travelling salesman is a solved problem (I tried to counter that the complexity is still very high).

P1: Forging is used in gear manufacturing (aggressively). Thank you I have no questions.

It lasted 10-15 mins.

Interview Experience – 28

Profile:

BE (CSE) fresher with no work experience.

Interview:

Panel: 1 male professor (P1) and 1 female professor(P2)

P1: Tell me about yourself

Me: Told the well-prepared answer....

P1: Why MBA?

P1: Then why MBA as a fresher and why not get some experience first?

P2: Do you think electric vehicles is the future?

P2: What do you know about big data analytics?

P2: What do you know about block chain?

P2: Why can't cryptocurrency replace physical currency?

Discussions went on for about 2–3 minutes until P2 was satisfied with my answers

That was it. Interviews were a bit short this year for many candidates. Mine was about 10–15 minutes. Be very strong on basic questions like why mba and why as a fresher (if you are) and be aware of major news happening around you and also brush up your acads.

Interview Experience – 29

Profile: 10CGPA (CBSE)/93.83 (CBSE)/80.4 (Mechanical Engineering, NIT Jalandhar)

CAT: 99.19, GEM

Work Experience: 40 months, Consultant, Deloitte Consulting

Panelists: 2 male professors

Interview:

P1 and P2 joined, we greeted each other, they told they were facing audio issues and confirmed if I was able to hear them properly

P2: *showing me the application form* Please introduce yourself in one minute without mentioning anything that is there on this form. We have read it already.

- Gave my prepared informal introduction highlighting my hobbies, personality, values, and how they had played a major role in my career path and work. Also highlighted my vision and personal goals and how an MBA would help in my journey.

P2: Alright, tell me about your job profile. What kind of work do you do?

- Gave my prepared answer.

P2: So you already have great work experience. You are already a Consultant at Deloitte. What do you want to do after your MBA?

- Told him about my plan to get into Strategy Consulting.

P2: Alright, fair enough. *no cross-questions*

P1: What is Consulting? What is so special about it? I mean, anybody who doesn't even get into a B-School can give advice, isn't it?

- Answered my prepared points of discussion. Quoted example from my own work experience highlighting different dimensions of problem-solving approach and the role of consulting firms in different scenarios.

P1: Where do you see the Consulting industry going in the future?

- Gave my prepared answer on the topic of disruption. Quoted examples imply why strategy work can never be replaced and how technology can be integrated rather than be used as a substitute. Highlighted

the new kinds of projects in emerging sectors (Virtual Workspace, Digital Twins, Smart Buildings, IoT) from my own work experience in the Real Estate Management sector.

P1: What is the role of Consulting in the political world? Do you think these two worlds intersect?

- Talked about the deeper meaning of "politics", why it exists, and its role in solving socio-economic problems of humanity. Quoted examples. Highlighted how strategy work is important at all levels and how firms and experts help in policy making. More examples.

P1: One thing that is best according to you in any management curriculum? What is so special about the management curriculum?

- Talked about how students from various academic backgrounds, work experience, career goals, and personal perspectives come together for collaborative learning. Highlighted the role of professors, environment, and the pool of opportunities.

P1: What is the difference between "knowledge" and "skills"? (somewhere in my previous answer, I talked about how they converge in a B-School)

- Described using examples.

P1: Okay, it was very nice meeting you. Really interesting interaction. All the best!

Interview Experience – 30

Profile: 10th/12th/UG- 9/9/9; CAT 99.69 %ile

B. Tech (IT), GEM Fresher

CONNECT | ASPIRE | TRANSFORM

Two panelists, 1 male, 1 female, around 30-40 in age. Friendly greetings.

P1 (F):

1. Tell me something about yourself.

Told prepared answer (focused on my academic consistency etc.)

2. What calls to do you have?

Told

3. Is this your first interview?

Said no, IIM C was my first PI

4. How did IIM C go?

Told, gave diplomatic answer saying that I gave my best, but the outcome depends on the interviewer etc.

5. What would be your preference order if you convert all your calls?

Tried to avoid, but was asked to name explicitly, so finally said that I would choose IIM B/C over IIM L, but praised L too and talked about some of the unique features of L

6. Is your schooling from Delhi?

Said yes

7. Which school?

Told (she was aware of my school, maybe the professor was from Delhi too)

8. Anything special recently happened at your school for which it was in the news?

Told (my school had celebrated its 100th anniversary in 2020)

Passed onto her co-panelist.

P2 (M):

1. What are your thoughts on the Russia-Ukraine issue?

Told (the war had just started 2 days back on 24th February)

2. Give some recent developments from this morning.

Told, I had read the newspaper in the morning, so was able to answer well

3. What will be the impact of war on Indian industry and markets?

Told, mentioned oil prices, SENSEX drop etc.

4. Are you aware about the recent NSE scam?

Told, mentioned current situation of the case, co-location scam and Chitra Ramkrishna's stance.

Both looked at each other and nodded, then I was asked to log off.

Panelists smiled a lot, there was no grilling and they were very friendly. Although I was slightly skeptical about the short duration of my interview initially, I later got to know that IIM L was taking very short interviews (under 10 minutes) for most candidates that year.

Interview Experience – 31

Profile: NIT Trichy'20 | 95/86.5/8.65 | 22 Months in Analytics Consulting | Instrumentation and

Control Engineer

CAT'21: 99.74%ile

Panel: 2 male professors (M1, M2)

CONNECT | ASPIRE | TRANSFORM

Interview Questions:

M1: Where are you currently? (Answered)

M1: What have you done your graduation in? (Answered)

M1: What do you do at work? (Answered)

M1: What is the difference between Data Analytics and Business Analytics? (Answered)

M1: Is Optimization part of data analytics? (Answered)

M1: Can I ask you questions on Optimization? (Answered - I have not worked on optimization before, but I'll try my best to answer)

M1: Can I ask you questions on analytics then? (Answered - Yes)

M1: What is K-Means Segmentation? (Answered)

M1: What is Sales Compensation Analysis? (Answered - Based on one of my projects)

M1: What kind of data did you use for this? What did you use to scale this? (Answered)

M2: What other things should you consider for analyzing sales rep performance? (Answered)

M2: Let's say there is a sales rep who is building good relationships but is not getting sales, how is he measured? (Answered and explained other metrics)

M2: How would customer segmentation help a customer facing company? (Answered)

M2: Should a country like India only focus on sports doing well like cricket and badminton and not give importance to football and handball? (Answered)

M1: You can log off now

Interview Experience – 32

CAT: 99.63%ile

M1: How many are there? (Around 9–10) Profile: GEM, DTU'20, 9/9/8, 2 years work experience, Mathematics and Computing Engineer

Panel: 1 male professor (M1), 1 female professor (F1)

Interview Experience:

M1: Show CAT scorecard. (shown)

Are you wearing the same shirt right now as your picture on the admit card?

Me: Yes sir, it's my lucky shirt. (everybody laughing, initial jitters gone)

M1: What calls do you have? (told)

Why not others?

Me:: Applied for only 7 colleges.

M1: No call from ABC? And which is your best call?

Me: No. Lucknow is my best call.

M1: Okay. Tell me about yourself. (told)

F1: Since you are interested in finance, tell me what's perpetuity and if I give you 10k at 10% every year what will be its present value?

Me: I told it will be infinite GP and started using pen paper to solve. (interrupted)

F1: Don't derive. Just tell the direct formula and answer.

Me: (A little worried) I don't remember. Told the approach and we had a discussion over it.

F1: What is the arbitrage principle? (explained with an example)

F1: What are arbitrage funds?

Me: Told. And said it's a good place to park funds for regular returns. Not so much for investing.

F1: Okay. How are stock returns and stock prices distributed?

Me: Stock prices are log-normally distributed and returns are normally distributed. But it's better to model the returns log normally and give reasons for the same.

F1: So, what does that average is called? (from the previous answer)

Me: I don't know about it.

F1: It's called geometric average.

M1: You've never been out of Delhi? Schooling college and job everything from Delhi?

A: No, I didn't get the chance.

M1: You've done so much in statistics and software. Why MBA now? (Finance-centric answer)

M1: Why not go for an MBA specialization?

Me: Want to explore everything. Don't want my opportunities to get limited.

F1: Do you know about machine learning and deep learning? (yes)

F1: Difference between Machine Learning and Deep Learning? (answered)

F1: You mentioned backpropagation and gradient descent. Which algorithm uses forward propagation?

Me: Recurrent neural networks. (wasn't sure)

F1: Where do you use that?

Me: For text manipulation. Ex - sentiment analysis. RNN with LSTM.

F1: Which data science algorithm uses forward propagation with gradient descent?

Me: (very confused here) That is used in NN. Data Science algorithms don't use that as such.

F1: Okay. Do you know what's CNN and where is it used?

Me: Convolution Neural Networks. They are used with images.

M1: You cleared Actuarial Science papers. How many? (Three)

M1: Why did you do it?

Me: Found intriguing. Out of interest in statistics and finance.

M1: Will you pursue it to the full?

Me: No sir. That was just a side project for me.

M1: Okay you may log out now. Thanks.

Interview Experience – 33

Profile: 99.6 percentile, 9/9/8. GEM with 2 years workex in Energy Markets.

P1: Introduce yourself.

Me: Started with the intro - got cut short in between.

P1: Tell me the meaning of your name?

Me: Told. (I was about to relate my experiences with my name and its meaning at the end of my intro, but was cut short earlier)

P1: Why do you want to do an MBA? You have a lot of experience in robotics and energy markets already, why not pursue them further?

Me: Tried explaining. (he seemed unsatisfied - and was visible and vocal about it. I had to re-think my why mba answer after this interview.)

P1: Do you think India will be able to meet its renewable energy targets?

Me: Told. (Knew the market/policies inside-out and gave a good answer. In fact, reframed the question a little to touch upon the more important aspect of sustenance at high levels of renewable integration. I could see he was impressed but again cut me short in between)

P1: Okay, so you are from Lucknow. Who do you think is going to win?

Me: Talked about UP Politics for a while. (This was my strong suit and I had no hiccups in striking a casual and well-informed conversation on politics. Tried answering this with a perspective of my own - rather than throwing numbers and facts on the table)

P1: How many seats are there in UP?

Me: Told. (Answered some rapid fire follow ups as well - why RaGa is still in Parliament if he lost from his constituency, What about Modi ji's seats and the win count, How many prime ministers are from UP?)

P1: What other calls do you have?

Me: Told. (All calls apart from IIM C)

P1: Okay, we are done. Thank you. You may log - off.

P2 who had not asked anything till now (was snacking earlier) - jumped in at the last moment to wish me good luck :)

Interview Experience – 34

Profile: 99.74 NC-OBC Male

89/75/71 B.E instrumentation and control

Interview Experience:

Asked to share the screen for ID card

P1: Tell me about yourself (mentioned kabbadi)

Me: Told

P1– Mention 3 things in which a kabbadi player is similar to team leader.

Explained

P1- Suppose you're hired by a sports agency to increase the reach of kabbadi as a game, tell 3 steps how will you do it apart from whatever is being done right now

Told 2 steps and told a lot is already being done

P1- tell the 3rd as well or I'll fire you, your L admission depends on it.

Me: Thought for some while and answered

P1- I see you love the game, and now I want you to hate it, you're hired by another agency that wants to popularize another game by taking over Kabbadi viewership, how will you do that?

Me: Told a few points about visibility on channels, buying slots etc etc

P1- I don't want these answers, tell me why as a game people should hate kabbadi.

Me: Told any game cannot be hated, I can tell you the things which are usually overlooked. Told about physical injuries, little representation of other gender etc.

P2- What is your engineering in,

CONNECT | ASPIRE | TRANSFORM

Me: Told

P2- What is it about

Me: Told

P2- What is Charle's and Boyle's law

Told I remember all the 3 but I do not remember which one is which.

P2- Mechanics of pressure cooker

Me: Told not aware

P2- What is future trading

Me: Told don't know

P2- Who is the director of WHO?

Me: I said can recall his face but not the name lol

P2- Who is our commerce minister?

Me: Told

P2- Who is vice president?

Me: Told Ram Nath Kovind- he asked are you sure- then corrected.

P2- You belong to Palam Colony, why Palam is famous other than the airport

Me: Told

P2- Calls from other institutes

Me: old CLKS cap fms

P2- what would be your order of joining

Me: Told CL FMS KS Cap

Done

Interview Experience – 35

Interview Experience:

2 panelists: 1 Male(M) and 1 Female(F)

Questions asked:

M: Introduce yourself

M: So, you didn't opt for a job after your UG? Why?

M: Why ABM?

M: Why do you believe that you'd be a good fit for this course?

M: Other calls?

M: What would you prefer between PGP of IIM B and PGP-ABM of IIM L?

F: What are the problems in the agricultural sector?

F: What were the three Farm laws which were repealed recently?

F: Why is the contribution of the agricultural sector to India's GDP low?

Interview Experience – 36

Profile: Economics Honours

95/97/76

Interview Questions:

- Introduce yourself
- Outcomes of a coin
- Determinants of IS curve
- Have you read Mahabharata? Gita? History books?
- Normal Distribution / Poisson Distribution / Chi Square Distribution (He asked me the graph of chi square, didnt remember but explained everything else)
- Graph of $\log x$
- Sum of a HP ($1+1/3+1/5..\cdot$)
- Difference between percentage and percentile
- Family background

Overall an okay experience.

Interview Experience – 37

Profile:

X 92.3%

XII 90.3%

CAT: 99.43

CGPA 7.68

Electronics and Communication Engineer

Work experience: 29 months in Research and Development of TCS

Panelists:

A – Interviewer 1

B - Interviewer 2

C- Candidate

After greeting each other

A: Good morning, C, how are you?

C: I am doing great Sir.

A: How is everyone in your house? (because of Covid 19 pandemic)?

C: Everyone is following the Covid protocols rigorously and by God's grace everyone is healthy as of now.

A: Okay so C, tell me something about yourself?

C: Thank you for giving me this opportunity.

From a phase where I struggled to continue with my education to a journey of sitting in an IIM Lucknow campus with its red building around this is a moment of happiness for me.

I am from Kolkata. Currently I am working in TCS for last 29 months in Utility and Energy sector. Since the very beginning of my corporate journey when I had my initial learning program in Trivandrum, I got an opportunity to be the class representative of a batch of 120 trainee associates. In the last two years, I stepped up to lead my project team in unusual times during which I got exposure to the business side of the project by working closely with the customer requirements and time mitigating strategies. I have worked in the Utility domain of Tata Consultancy Services. I work closely with the Smart Meter Operation team of one of the UK's largest gas and electricity suppliers to manage the smart meter alerts. I have led a support team of three associates. In the last quarter of 2020, I have increased the account revenue by 15 percentage by ingesting alert from E and A smart meters. I was also the Star Performer of the month in July for the successful delivery with zero incident log.

I love playing cricket. I started playing cricket at the age of eight. I was the captain of my school team that won the state school championship. I was introduced to cricket by my father at the age of eight. I was part of the thirty-two-member squad of the U-16 West Bengal team (state). Cricket gave me the confidence to express myself in front of others. It taught me to take responsibility and to fight against every situation till the end. I have learnt to deal with both success and failure from the cricket ground itself. The twenty-two yards has always been my companion as I continued to lead various teams during my sports career.

My journey can be summarised in two words- determination and hard work.

A: Can you briefly discuss the business impact you had in your project as a team?
C: Developed AWS subscribed automated platform; generated £ 1 million revenue as a DevOps Engineer
▪ Managed backlogs & prioritized processing of 0.6+ million daily alerts; augmented project revenue by 20%
▪ Revamped workable alert frequency from 1 million to 2K alerts/day; improved resource utilization by 60%
▪ Generated actionable insights to identify 1000+ cases of electricity theft & 0.3% static meters/2 million
A: What are the disadvantages of smart meters?
A: What do you think regarding smart meters in India?
A: Can you tell the top three energy companies in the world?
A: Okay that will be all from my side. Mr. B will take it from here

B: So, C, what are the three skills you have learnt during lockdown?
B: I am not looking for technical skills, something which you have learnt apart from your CAT syllabus and TCS
B: Tell 3 genuine weakness of yours and don't tell your strength in the name of weakness
B: Okay! So, you are from Kolkata? What is the current political scenario over there? (Voting was going on)
B: What do you think, which party will win the election?
B: Nice talking to you. Take care and have nice day
P.S: He was also from Kolkata

Interview Experience – 38

CONNECT | ASPIRE | TRANSFORM

Profile: Class 10 – 93

Class 12 – 95

CGPA – 6.9

Interview (Int):

1 Interviewer: -

Int: A very good morning. How are you?

Me: Sir, a very good morning to you too. I am great and excited to participate in the interview.

Int: Well great. May you introduce yourself?

Me: I am ABC XYZ. I have completed my 10th standard in the year 2014 and my 12th standard in the year 2016 from PQR. In the year 2019, I have completed my graduation from STP. I have worked as an SME at EHT for a period of N months. During the year 2020-2021, I have been involved with QWE club, being a core member and engaging in multiple activities of the club.

Int: You come from a good college. So, I hope you are through with all the Physics concepts. Can you tell me about the third law of thermodynamics?

Me: Sir. The thermodynamics talks about the entropy. It states that the change in entropy is equal to the amount of heat transferred divided by the temperature of the system. Moreover, the entropy of the universe is increasing.

Int: So, do you really think that entropy of the universe changes?

Me: Yes sir. The entropy of the universe increases indeed, and nothing has been found out which can disprove this theory.

Int: What do you mean by change of entropy in layman's terms.

Me: To some extent, increase in entropy can be correlated with increase in disorder of the system. The more the entropy, the more the system is less orderly, or more chaotic.

Int: Well, tell me something. You know that we humans originate from monkeys. You must have observed monkeys. They jump up and down all the time. It can be said that they are in a state of high disorder. Whereas we humans are much calmer and do not as outrageous in our ways as the monkeys. But we developed from these monkeys. How does the second law of thermodynamics hold in this case?

Me: Sir, as I have said earlier, it the entropy of the entire universe that is on the increase as per the second law and not individual components of the universe. Moreover, the disorder of an entity cannot be revealed through its physical activities alone.

Int: Still can you give an explanation for this?

Me: Well, even if we consider this, I can give you an alternate explanation. Monkeys may seem to be in a state of disorder, they keep springing and leaping from here to there, but their explorations are mostly restricted to a specific area, a forest, or a park. On the other hand, humans travel more. A person, on a daily basis, travel to multiple places, which are often far away from home. A person may travel to a different continent altogether, to holiday or for business purposes. In this regard, a man might live in a more disorderly fashion than a monkey. This again is in tune with the second law.

Int: That seems fair. Well thought of. With this we come to the end of the interview. All the best for the coming days.

Me: Thank you very much sir for giving me this fantastic opportunity to sit for the interview. I hope I have given apt answers to your questions.

Int: you may leave...

Interview Experience – 39

Profile: 95, 93.4, 9.16 (CAT: 99.95)

BITS PILANI Chemical Engineering

20 months workex in Logistics

Professors: P1, P2. Candidate: S

P1: What are you doing?

S: Started speaking about a video (he stopped me)

P1: No, no I mean are you working?

S: Yes Sir. At Delivery Private Limited.

P1: What is your job role?

S: (his video froze, I adjusted my screen) explained my role.

P1: What is your educational background?

S: Sir I have done my undergraduate in Chemical Engineering. I also went to NUS Singapore for my final year thesis.

P1: Explain your thesis project

S: Explained in great detail.

P1: So your project was related to Plastics. Which marine animal one should use to prepare plastics and why?

S: I said brine shrimp because my project at NUS was related to that. But I gave random reasons. (He didn't cross question)

P1: Which ministry will you approach if you want to amend a policy in plastics industry?

S: said don't know.

P1: Who is the Chemical and Fertilizers minister?

S: Sir, is it Devanand Gowda? (It is Sadanand Gowda)

P1: I am asking you this. (I smiled and said I am not sure)

P1: Who is the petroleum minister?

S: Couldn't recall. Said sorry.

Over to P2

P2: Tell me three application of math's which is used in Chemical Engineering.

S: Sir Newton Raphson, Simplex for LPP, differentiatial eqn for heat and Navier Stokes.

P2: When is simplex method used?

S: Explained. Talked about slack and surplus variable (he cut me in between)

P2: No no don't tell me the method. What is the starting solution?

S: I said first feasible solution would be $X_1=X_2=0$. Then we find the intercept and perform next iterations.

P2: What is bisection method?

S: Sir it is for root finding where root lies between (X_1, X_2) if $f(X_1).f(X_2)<0$.

P2: which theorem is used which leads to conclude root lies between (X_1, X_2) if $f(X_1).f(X_2)<0$?

S: Said mean value theorem. (I was not sure). But tried to explain.

P1 enters again.

P1: who is xyz? (Don't remember the name what he said)

S: I don't know

P1: So you don't follow news.

S: Sir I follow it, but I am unaware of this person.

P1: So you come from Muzaffarpur. What is the historical significance of Muzaffarpur?

S: Told about how Muzaffarpur got its name. And then I told about Khudiram Bose and how his activities led rise to revolution in Indian Freedom movement.

P1: Any medieval significance?

S: Talked about Magadha, Patliputra which is near Muzaffarpur. Gupta Dynasty. Maurya Dynasty.

P1: What other calls do you have?

S: Sir I have calls from all the IIMs.

P1: old and new both?

S: Yes Sir.

Ok you can log off. Thank you

Interview Experience – 40

Profile:

93/91/79

Interviewers: Two male both 30s

P1: How was your CAP interview?

Me: Good

P1: Other calls

Me: Told

P1: How will you rate your K interview (I had in the morning)

Me: 7/10

P1: So less. What went wrong?

Me: I was not able to answer few metallurgy question. Rest was good.

P1: Okay. I will not ask you metallurgy question except one.

Me: Sure

P1: What is corrosion?

Me: Told

P1: Types of corrosion?

Me: I cannot recall.

P1: Guess karo . Do some permutation.

Me: Started telling about how corrosion can be caused

P2: Tell me about your work.

Me: Told

P2: Achha you build dashboards. Suggest me a software where I can do some visualization among PowerBI, tableau and others.

Me: Talked about PowerBI being used in many places and another application that our team lead has asked us to explore

P1: Achha you follow pagalguy?

Me: Yes

P1: What are people writing about our panel?

Me: I heard you asked someone to count from 1-20

P1: started laughing

P1: Ha.. to tmko bhi A-Z bolne ko kehte hai

Me(Laughing): So should I start?

P1: No no.... tell me how much Haridwar is from Roorkee?

Me: 30km

P1: Dehradun?

Me: 60km

P1: Lucknow?

Me: Five hundred something

P1: Something??? Tmko aana hoga Lucknow to kaise aaoge ?

Me(Kept silent for a moment then told): Actually I have come from Haridwar to Lucknow and it is around five hundred

P1(Smiling and Asking P2): Ok. Do you want to ask something?

P2: Yes, Tell your motivation behind doing MBA?

Me: Talked about opportunity to explore different domains and a chance to spend two years with the like-minded people who will be working towards a common goal. So a good learning opportunity.

P2: Okay. That's a fair point. Thank you...you can leave.

Greeted and left.

Might have missed 1-2 questions in between.

Overall a chilled interview. Hardly took 10-12 minutes.

Interview Experience – 41

Date: 19.2.2021 3:00 PM

Profile:

10th/12th/grad (GEM): 95/95.4/85.7

18-month work ex @ EXL

P1 & P2 – Both male around 30-40 years old

Started at 3:30PM

CONNECT | ASPIRE | TRANSFORM

P1 - How are you?

(Greeted both the panelist)

P1 - show me your ID card (Shown the aadhar)

P1 – Your username is “Suyash Mishra 4yr Ceramic Engineering”! Good, we won’t be asking anything from your B.Tech then (Lol moment...I just smiled)

P1 – You are working right? Are you on leave today or working? Did we disturb you?

P1 - what other calls you have? (Replied ABCLKI)

P2 – Is this your first interview? (I replied Yes)

P1 - It's great then.

P1 – I see you are creative and have various achievements. With this stellar profile, you can get into any consulting firm...What's the purpose of doing an MBA? (Told them, but was interrupted after 3-4 sentences)

P1 – That's ok. Didn't you had a clarity of career goals prior to choosing Ceramic Engineering? (Told, was interrupted again)

P2 – You said you explored things in your first half of graduation...How did you choose MBA? (Told but interrupted again) few cross-questions on my internship at EY (answered)

P1- How did you prepare for the interview? What do you expect us to ask you in this interview? (I told I read about past PI experiences and I expected few clichéd questions like “tell me about yourself...MBA purpose etc)

P2 – What did you prepare? (I said personal questions, work ex and few of the current affairs questions)

P1 – Tell me Binomial distribution. (Told). Did you expected this question? (Said no, but I prepared for it)

P1 – Name your clients and what work you do for them. (Told I cannot disclose the names....and was about to describe my work but he interrupted)

P2 – We read it in your form what you do. Save it. Just name few other organizations in the same category as your client. (Told)

P1- You seem to be a gym-goer. Tell me what's the motivation? (Interesting exchange)

P2 – You have leadership experience. Do you plan to spread gym culture at IIM Lucknow... (Didn't expect this...lol)

P1 – Why don't you start a gym? (I was like ...what?!?) (handled it ...pheww)

P1 – Ok..I'm done (and he walked away)

P2 – Tell me one thing you like about BHU. (Told)

P2 – What do you dislike? Is politics involved in every IIT?

P2 – You can easily get into EY. (Told and justified my stance for MBA again)

P2 – Ohk...That's it from me. (I said “Can I have a question moment?” and then smiled)

P2 – Yeah... sure. No one was asking today anything, so I didn't bother you.

Here they said that will be all

All the best to you.

(Extremely chill interview ... no acads ...nothing substantial from work ex... just casual conversation... I don't what happened there)

Duration: ~15 mins

Interview Experience – 42

Panel 1(1 young, 1 old)

They asked me to share screen to show CAT scorecard.

1. What is your Father's Business?

-said trader of Imitation Jewelry

2. Okay So tell us about yourself in short

- Gave very short introduction and mentioned only relevant things and ended with projects in Blockchain Technology

3. What is Blockchain Technology and how is it different from other technology?

- Answered with examples and mentioned something about 51% computational power (Here P1 said it was a good answer)

4. How can we use Blockchain in supply chain to improve agriculture?

-gave general answer about supply chain then he asked how in agriculture, I mentioned about fractional ownership (was convinced but I could have framed it better)

5. What is International Gold price? (He said although your dad's business is about imitation jewellery are you aware about it?)

- Sir don't know exactly but around 49000 INR

6. I asked in terms of USD and what is 1 ounce?

- quickly calculated and said 1700\$. (He said bit less but okay you calculated, it was quick)

7. Do you follow any CEOs or any particular idol of yours who have done MBA and is doing well?

-Not any particular

8. Name Indian CEOs working in MNCs

-Answered

9. Have you studied any subjects related to management?

- Corporate Finance, Entrepreneurship, Economics (mentioned that I took this as electives)

10. What you studied in Corporate Finance?

- Financial Statements, NPV, IRR etc.

11. What is Time Value of Money?

- Answered and he nodded very positively (Idk why)

12. Asked about something like Project risk Beta

- I said don't know about this term but I know beta which is used in stock market and explained that

13. Wanted to clarify my Graduation percentage so asked about that

14. You get a 100% scholarship?

- No and explained about how I receive and on what basis.

15. How did you got admission in Nirma University through state exams or Jee?

-Answered

Okay Thank you, You can leave.

Overall it was good experience. Lasted for 15-17 mins. I noticed that they have read my form because they specifically asked me about my scholarship, grad percentage, management subjects which all I mentioned in my form.

No GK, No current affairs for me. Nothing technical except Blockchain.

Interview Experience – 43

WAT Assessment

Higher pay- is it a solution to corruption?

There were 8 candidates in the group exercise. 15 minutes were allotted to the candidates for testing their respective written ability skills. I wrote about the pros and cons of higher pay directly leading to the

change in mindset of money-hungry people. Talked about the scams by people receiving a fat pay check, like Rajat Gupta the first Indian CEO of a Multinational firm, MCKINSEY. He was indicted for insider trading when he was finance director of GOLDMAN SACHS.

I also, highlighted various aspects of ethics, which should be taught, starting right from childhood. I talked about various scams that have earlier taken place in India like the 2G scam, chopper scam, and CWG scam and stated how demonic is the stature of these crimes due to the big names linked to it. I also added the point how India is a corruption driven country, and what are the necessary steps required to provide a solution to the problems. I also gave examples of the ways the problem of corruption can be curbed in the country. I mentioned about Jan Lokpal Bill, and the initiative taken for transparent governance, which might turn out to be one of the most important steps.

Personal Interview

The interview lasted for about 15-20 minutes. There were 2 panelists, a Lady of around 40 years and a Sir of around 55-60 years.

Panel1: Tell me something about yourself.

Candidate: I told them about my schooling, the place where I was born and brought up, recalling my journey from a small town of Midnapore to Jadavpur and how topping there gave me self-confidence and self-belief. I also mentioned how my internship at Ericsson as a consultant gave me the required push towards management, and told them my hobbies and interests.

PANELIST2: What principles of Arya Samaj did you learn in DAV – will it help you in management?

Candidate: I was quiet awestruck, but I cogitated and gave the answer. I told them I learnt perseverance, ethics and integrity which would help me more in handling a good business rather than being only successful. I told them how we were made to perform ‘havans’ and yoga in our extra period in school, and how they help me concentrate and focus better on the work that’s in hand.

PANELIST2: Seemed satisfied, but then asked can you tell me the name of a company that works with absolute ethics?

Candidate: Was caught absolutely off guard! I told them about TATA, Google, Yahoo, Microsoft and the way Bill Gates invested most of his income in philanthropic activities. But my biggest mistake was to take the name of Reliance (Beware guys, do not tell anything which is not under the purview of your knowledge or understanding!!)

PANELIST2: Haha!! Did you just say Reliance? My boy, you need to do some homework!!!

The baton was then taken by the Female Professor who was a little scary!!

PANELIST1: Okay X, you have done secondary market research. Can you tell me what this secondary market research is?

Candidate: I explained that basically when you do a market study of the paper and information collated by a huge market research or consultancy firms like Gartner, PWC, Deloitte etc., then that is called as secondary market research.

PANELIST1: Was pretty satisfied. Then asked me what I had done in the project?

Candidate: I told them that my research areas which were basically the upcoming technologies related to the internet of things like cognitive computing, mobile financial services, automation of vehicles, future networks etc.

PANELIST1: Can you tell me a real scenario where you could apply IOT?

Candidate: This was the best phase of my interview (smile)!! I started by telling them that I have a startup idea based on internet, of things which I would like to share with them. (Interviewers got excited!!).

Sir, I have got a business idea in line with OLA and Uber cabs. Sir/ma'am, we can connect sensors to our electrical lines. We would provide mobile phones to the electrician in a neighborhood and connect the sensors to the respective mobile phones. Whenever there is a fault in the electrical line, the nearest electrician would be notified of the problem. By GPS the nearest mobile phone will be connected and he can come and fix the problem. In this way we can have things connected, like the electrical line to the net and can bring it under the purview of the internet.

PANELIST1 seemed Satisfied!!

Again the male Prof. interjected and started asking questions.

PANELIST1: Asked questions on probability distributions that I had studied in my engineering.

Candidate: I told them about normal, Poisson and Gaussian distribution (Was expecting cross questions and got extremely tensed as I am not a stats guy).

PANELIST1: What is basic difference between Poisson and binomial distributions?

Candidate: I explained with examples, but he was not satisfied.

The next question that was asked to me was quite shocking and a little funny.

PANELIST1: Have you ever visited a saree shop with your mother? Do you know which is the most famous saree available in Midnapore district?

Candidate: Completely surprised!!! What sir? I don't sir, absolutely no idea!

PANELIST1: You would become a manager one day, but to be a good one you have to be aware of your surroundings.

The place where you stay – what is it famous for?. Which handicraft industry is famous in Midnapore district?

Candidate: I said terracotta, and how the idols and utensils made of terracotta are very famous.

PANELIST1: Not really satisfied. Asked PANELIST2 if she had any questions?

PANELIST2 said no. Then both of them said thank you and asked me to leave. I thanked them and took a breath of relief as my most difficult interview finally got over.

Verdict: Converted

Interview Experience – 44

Venue: IIM Lucknow Campus, Noida

Profile:

10th: 95%

12th: 91.8%

Graduation: B.E Mechanical (Punjab Engineering College Chandigarh) - 85.7%

Work Experience:

10 months - Alstom India Pvt Ltd. (7/17–4/18)

1 year - ZS Associates India (5/18- 5/19)

WAT Topic

Greed is good... (Time limit: 20 mins)

I wrote about how historically greed has been an initiator of change. How greed is the cause of competition and the need to be innovative and evolving. Though I maintained the fact that greed has always had negative consequences. Ended with mentioning Mahatma Gandhi's quote "There is enough for everyone's need but not for anyone's greed".

Personal Interview Experience

2 panelists

I greeted the panelists and they asked me to sit down.

P1 asked me to show my 10th, 12th and graduation mark sheets and looked through my personal data form.

Interviewer1: Looks at my form and asks Sharma Ji aap bhi Punjab se ho ! Because of my graduation in Chandigarh Me1: (Smiling inside for the positive start of the interview but trying to not get carried away) I answer with a smile. No sir, I am from Himachal Pradesh. I studied in Chandigarh from 13–17.

Interviewer1: Looking at my pre-interview form. You have mentioned your current work experience in ZS Associates. Tell me about it?

Me1: Told them about how I am currently working on sales and marketing projects for one of the biggest pharmaceutical companies, my current project estimated around \$3 million of budget for a marketing campaign that involved segmentation.

Interviewer 2 was looking at me with a poker face.

Interviewer1: So, how does the pharma market work as he was quite curious about it?

Me1: I explained about the patient cycle and once the HCP writes a prescription the process in availing the drugs and the claim process theroff. I had some understanding about the US market and could answer properly.

Interviewer 1: Asked me about the metrics to be used and the matrix of qualitative and quantitative fields?

Me1: Told. (They cross questioned me but most of them were clarifications related to the market)

Interviewer 2: Still had a poker face on. He gets up and starts to walk out.

I keep calm and focus on the conversation ahead.

Interviewer 1: *With a satisfied look on his face* Ye sab to theek hai but koi leadership role ka experience hai?

Me1: I had a long list of my experiences for this. I was in lead of LMRC metro project (I had stars on my side that day) and had led a team of 30 operators to carry out production activities for other international Metro projects as well.

I told him how I managed the workforce with diligence (leave management, daily activity tracker, 5s ,Lean blah blah...) on top of the production pressure that we faced to deliver the cars due to UP state elections.

Interviewer1: Questions me on my work in detail.

Me1: I am able to answer few questions but make sure that I tell them about my experiences more.

Interviewer 2 comes back and sits again. Still no questions asked or comments made.

Interviewer 1: Seemed satisfied with the answer and started a casual conversation.

Online series dekhte ho?

I say yes to which he says kahaan dekhte ho?

I tell him that I have Hotstar, Netflix subscriptions to which he says ki tum to Ameer ho!!

(He was having chai biscuit and felt more like a chai sutta conversation I would have with my colleagues)

Me1: No sir, it's feasible when you share the subscription and told him about how Netflix has these various plans and price brackets.

He then asks to calculate the cost per person for these plans. I am able to answer correctly.

Interviewer 2 finally gives in and starts asking.

Interviewer2: Okay, tell me whether correlation is causation?

Me1: Answered. I had this discussion one day at my home with the flatmates so was able to explain in detail. Also I brought in the example of Regression to explain the difference and how it established a mathematical relationship between the variables.

Interviewer2: Draw the graph of correlation R= -1

Me1: Took a pad and drew the graph. He looks at it and gives no reaction.

Interviewer 2: (Who didn't feel like much questions starts a casual conversation) Do you see Stand Up comedy.

I say yes. He asks if I know Kunal Kamra.

I had seen his new stand up two days back and had posted the John Lennon quote on my Insta story .

Me1: Discussed how Kunal Kamra uses comedy to do political satire. Also told him about the post as to how the system is equipped with the means to handle violence and want us to react that way but humour is something they do not have an answer to and acts as a means of expression while making the system uncomfortable and helpless.

I assumed that he had some interest in the political ideologies as he specifically asked me about Kunal Kamra so I brought up the Post.

Interviewer 2: (Shook his head in affirmation and went on with some additional details on the topic being discussed)

Me1: Nodding till he was done.

He lays back and looks at the old professor.

Interviewer1: Goes through my profile and asks me about the revenue of the companies I have worked in, my extra-curricular activities (I mentioned I was a part of my University Cricket Team and the Dance club).

Then he stops and asks me about why I didn't join the army (I had mentioned that I got through NDA SSB and was in the merit)

Me1: Told him on the lines of the need to explore on my own and I felt engineering was a better option for me. (I spoke what I felt when I made the choice. A bad choice though)

No reaction.

Interviewer 1: Okay x, I think we are done.

Me1: I get up. Thank you, sirs. Have a nice day.

Interview Experience – 45

CONNECT | ASPIRE | TRANSFORM

Location: Hotel Monarch Luxor, Bangalore

Profile:

10th - 92.8

12th - 90.8

B.Tech - 77.14 (Mechanical Engineering, IGDTUW)

29 months of work experience in R&D of TVS Motor Company

WAT Assessment

It's high time that the Indian government shifts its focus from manufacturing sector to agricultural sector WAT was decent for me. I was able to come up with 3 points and correlated facts from the Financial budget for this year to the topic.

Personal Interview

2 Professors (P1 & P2)

PANELIST1 was a gentleman, around 60 years of age (He is a faculty of Operations Management in IIM L
PANELIST2 was a middle-aged man, couldn't find his profile on the IIM L faculty directory.

CANDIDATE I entered the room, greeted them, and was told to sit down* No introduction asked

PANELIST1: Tell me about your work experience in TVS Motors

CANDIDATE I did that, pretty smoothly. I had a lot to talk about my work experience, and the work I did was pretty interesting too, along with some patents that I had the fact that I had some patents caught PANELIST2's eye, and he asked me to elaborate on that, which I did. No cross questioning

PANELIST1: Is checking out my file with all concentration. Stops at my semester marksheets. So, what all Management subjects did you have in your engineering course?

CANDIDATE The person just before me was asked the same question, so I was prepared for it. I listed the management subjects

PANELIST1: I know you would have asked the previous person, never mind. Tell me, what is the difference between quality control and quality assurance?

CANDIDATE So basically, he chose a subject of mine - Quality control & Quality Assurance (QCQA). I had absolutely no clue about this subject, it was in my 7th semester. And I had prepared for main subjects like Thermodynamics, SOM, Automotive Engineering etc, but not QCQA! I thought to myself, okay, there goes my interview

I composed myself, and attempted to answer the question with my limited knowledge. Gave PANELIST1 an answer, but he wasn't satisfied. I asked for 1 minute and a paper to jot down my points, which he nicely obliged. I tried to seem as methodical and organized as possible, and made a 2-column difference point table, started jotting down my points. Within 30 seconds I had sufficient points to start answering again. Was nicely shot down again. After this, I started to try and make logical layman comments over the difference between QC & QA, and even mentioned that my day-to-day work doesn't involve me in these parameters.

Was asked about how QCQA was employed in my company, which I told. Was asked in detail about 6 sigma, which I told. Was asked about DMAIC and DMADV, which I told.

PANELIST1: Okay, we are done with you. Have a nice day and all the best!

PANELIST2: What other calls do you have?

CANDIDATE: answered.

PANELIST2: Where are you currently settled?

CANDIDATE I answered.

Interview Experience – 46

WAT Assessment

Happiness is a state of mind. (I asked the panelist for his watch as mine was in the bag.)

Wrote fairly well about happiness being subjective, success being undefined. Mentioned Art of living and similar programs somewhere.

Personal Interview:

PANELIST1: Tell us about yourself

Candidate: Told

PANELIST1: What is this deployment thing you do?

Candidate: Explained in layman language

PANELIST1: Why do you need multiple orgs?

Candidate: Explained

PANELIST1: What is code migration?

Candidate: Explained

PANELIST1: Oh! You are from NIT? Explain this question to me: Passes a graph and asks me to tell whether it's a function

Candidate: Drew a line parallel to y axis that intersected curve at two points.

No sir

PANELIST1: I am done

PANELIST2: I want you to give your opinion on “Whether social media has increased freedom of speech or restricted it?”. Speak for nearly a minute.

panelist1: If I may interrupt, do you watch movies?

Candidate: Sir not much. I am more of a book reader.

PANELIST1: Which is the last you watched?

Candidate: Padmavat sir. Mainly because of the controversies with it.

PANELIST1: Watch enemy of the state. It is an excellent movie. Told me the actors' and directors' name.

You can continue with the topic now

Candidate: Spoke

PANELIST2: Going through my file (I had script of a book I was working on in it)

So is this fiction or real story?

Candidate: Fiction sir

PANELIST2: Why do you write? Do you blog?

Candidate: Told

PANELIST2: How often? What do you write on? How many followers do you have? What is the jest of what you are writing?

Candidate: Told

Had a discussion on writing and books

PANELIST2: Name women who have made it big in global corporate except Indra Nuyi, Chanda Kochhar and Anandi Subramanyam

Candidate *I am really bad at remembering names. Had read it 2–3 days ago but couldn't remember anything* Cathy Embelgert (She is the CEO of Deloitte)

PANELIST2: Any others?

Candidate: Sorry sir, I can't remember.

PANELIST2: I want to know your opinion on whether women have an advantage as managers.

Candidate: Starting to speak

PANELIST2: In three- four bullet points.

Candidate- Told

PANELIST1: Do you have call from C?

Candidate: Yes sir



PANELIST1: When is the interview?

Candidate: Sir it was day before yesterday

PANELIST1: What! How did it go?

Candidate: Not how I would have wanted it to go(laughing)

PANELIST1: It's ok. Tell me about your family background

Candidate: Told

PANELIST2: Thank you.

Interview Experience – 47

Personal Interview

Right after I sat down, the drilling started.

PANELIST1: Your quants percentile is bad

PANELIST2: Where are you working?

(Answered. Had quit TCS and joined SSB Software Solutions)

PANELIST1: Ok so you learnt something new here. (I told yes. He checked the docs and told there was no employee number in my payslip. So he won't consider my work ex)

PANELIST2: Ask for company financials. Told he wasn't convinced and went on about it for 30 secs. (I sat there after saying that's how it is)

PANELIST1: Cuts in. So you have learnt sales at your company. You have very sad UG scores (7.24) with all E's and D's. Sell yourself. Why should I give you an admit?

Candidate: Told them my Xth and XIIth scores are good. I've done badly in UG. But I've learnt from my mistake. So I won't repeat that mistake.

PANELIST2: Is there any other reason

Candidate: Told him that my flair to do an MBA is what got me there. And that would be a major reason

PANELIST1: Okay thanks. You can leave.

Interview Experience – 48

Venue: IIM Lucknow Campus, Lucknow

WAT Assessment

Is intelligence hereditary?

(Time limit: 20 mins)



Interview Experience

I was the first one to go in my panel

2 panelists (Interviewer 1 male and Interviewer 2 female)

I greeted the panelists and they asked me to sit down.

P1 asked me to show my 10th, 12th and graduation mark sheets to verify my documents even though it was verified at the time of document verification.

Panelist1: So you have great academics in college and you are from MNNIT. That must be some achievement.

Candidate: (Smiling inside for the positive start of the interview) Yes sir, I was among the top 5 of my batch.

Panelist2: Looking at my pre-interview form. You have mentioned work experience till Jul'18 in the form, did you leave your job?

Candidate: Told them about were supposed to write work ex till Jul'18 in the form and I am still working in my current company.

Panelist2: So, what is your designation now, are you still a trainee? You have mentioned Graduate Engineer Trainee here?

Candidate: No sir, I am a Senior Manager now, explained to them how Tata Motors went for an Organizational Effectiveness and Restructuring exercise with the help of Accenture Strategy in early 2017 to reduce the number of managerial positions from 14 to 5.

Panelist2: So, how much do you get per month?

Candidate: Told.

Panelist2: *Smiling* The designation and the salary don't match though.

Candidate: I replied smiling back, yes but it's just not about salary. Even my manager who has 12-15 years of work experience is also Senior Manager now. The salary will increase at its own pace, it is just that designations have been changed because of the OE exercise to create a linear workforce and align with the company's turnaround plan.

Panelist1: Tata Motors share price has been the biggest gainer in the market today, what do you think are the reasons and what is the current share price?

Candidate: Had been following company's stock since late and told them about the actual price and also how much it has gained since morning.

Panelist1: Why do you think the mergers have not been successful in the automotive industry?

Candidate: Answered contradicting the statement made and told about various collaborations and mergers that have been successful. Gave an example of Toyota Kirloskar in India. Told them about the recent news of Toyota and Suzuki to collaborate and share models. And concluded with saying that in the near future with the automotive industry facing a paradigm shift in terms of technology with electric vehicles, autonomous vehicles, etc. we can expect more and more manufacturers coming together to lower their developmental costs and achieve economies of scale.

Panelist1: What is the name of CEO of Nissan and the controversy related to him.

Me: Told (Though, could not recall Carlos Ghosn's first name at that time)

Panelist2: What do you think the recent buzz around electric vehicle technology in India and around the world?

Candidate: Discussed Tesla, Government of India's FAME 1 and FAME 2 schemes, Automotive Plan and Tata Motors' plan with electric cars.

Panelist2: (Interrupted) Which of coal and petrol is more polluting? How are electric vehicles creating less polluting then, if they are powered by electricity generated in thermal power plants?

Candidate: Undoubtedly coal is more polluting but we cannot wait till we shift 100% to renewable energy, to develop the electric vehicle ecosystem. We cannot switch to electric vehicles in a short span of 2-3 years. As per Government of India's plan, it is till 2030 that we aim to sell only electric cars so by then our power generation through renewables will also increase. Share of renewables in India's electricity generation is about 15-20 % and it is at an increasing trend. So, both things have to go in tandem.

Panelist1: Okay, what all management subjects did you study at your college?

Candidate: Sir, I studied Managing International Business, International Financial Management, and Managerial Economics.

Panelist2: So, what are the things a firm should keep in mind before entering an international market?

Candidate: Told on the lines of PESTEL analysis (She was not convinced though).

Interviewer 2: Do you know about Porter's Five Forces?

Candidate: I had studied it somewhere but could not recall it at that moment. Ended up saying 5 Ps of marketing to get a discontented look from the panel.

Interviewer 1: So, you are a production engineer, do you know what is production function?

Candidate: No Sir.

Panelist1: Looking at P2, do you have any more questions for him?

Panelist2: No.

Interviewer 1: Okay then.

Candidate: (Not wanting to end the interview on the negative note) Sir, I have one question in my mind, if I may ask?

Both – Yes

Candidate: Can the PGP students be a part of a live project with professors?

Then P1 explained to me about how there is a provision in the curriculum and then there was some discussion on some of the live projects that students are currently working on.

Candidate: Thank you, sir, thank you, ma'am, have a nice day.

Interview Experience – 49

WAT Assessment

Should Happiness Index be used in place of GDP as an indicator of economic progress?

Personal Interview

(I was the first one to go in my panel)

Two professors PANELIST1 and PANELIST2 (both males)

PANELIST1: Tell us about yourself?

CANDIDATE: Told, ended by talking about my hobby of painting glass bottles and asked if they wanted to have a look at some photographs of the same. They agreed.

PANELIST1: So X, do you put up in Sundar Nagar? (This is the place next to my school)

CANDIDATE: No Sir

PANELIST1: Are your parents in government service then? (I have no idea where this came from)

CANDIDATE: No Sir

PANELIST1: Ohh just a thought. So how did you commute to your school?

CANDIDATE: We had a school bus.

PANELIST1: Alright.

PANELIST2: So X, you mentioned about the qualitative nature of the Happiness Index in your WAT, so tell us about Utility (being another qualitative concept supported by IC measurement)

CANDIDATE: Told

PANELIST2: so Indifference Curves are a measure of Utility, how do you plot them?

CANDIDATE: Told about various forms of IC's and their equations and underlying assumptions in each

PANELIST2: I don't think there is a Cobb Douglas IC like you mentioned

CANDIDATE: There is Sir

PANELIST1: Yes there is.

PANELIST2: Okay but what parameters would you use to plot an IC ?

CANDIDATE: I'd use the taste and preference of the people and the goods under consideration. Explained with an example.

PANELIST1: What is the difference between Economic and Financial Costs?

CANDIDATE: Told

PANELIST1: When is Economic Cost less than Financial Cost?

CANDIDATE: thought, didn't arrive at any coherent answer

PANELIST1: How would you plot Average Cost curves?

CANDIDATE: Told about short run cost curves and then passing the LRAC curve through those

PANELIST1: Any other way?

CANDIDATE: Sir can't recall right now

PANELIST1: Explain demand and draw a demand curve

CANDIDATE: Done

PANELIST1: Derive this demand curve

CANDIDATE: Thinking after some time, sir I am not aware of any derivation as such

PANELIST2: Which book did you use to study Micro Economics?

CANDIDATE: Sir I cannot recall right now.... (urgh)

PANELIST2: how can you not?

CANDIDATE: Sir I realize that, but really sorry I can't recall

PANELIST1: You're from IP College right, do you know prof XYZ?

CANDIDATE: No Sir, she is not teaching anymore I guess

PANELIST1: We had a student day before from Guwahati, he derived it at once, now look at him and yourself. Delhi University is so renowned... think about it (I think this was probably made up, because PANELIST2 was from Guwahati and the University PANELIST1 spoke of, PANELIST2 said there isn't any institution as that)

CANDIDATE: Sir I think I can try explaining via Consumer equilibrium approach if that's the derivation you're asking

PANELIST1: Go ahead

CANDIDATE: Explained, IC, income and substitution effect, price movement, offer curve

PANELIST2: Good Good. Was your reading Hal Varian

CANDIDATE: (now slightly excited) yes sir it was Varian!!

PANELIST1: What is this offer curve also known as?

CANDIDATE: Sir... price offer curve? I am not sure though

PANELIST2: You haven't revised right?

CANDIDATE: umm yeah: p

CONNECT | ASPIRE | TRANSFORM

PANELIST1: Yeah so now you've done it just fine, now plot the demand curve from this

CANDIDATE: Sir, we have price ratios from the curve, we will simply plot it now.

PANELIST1: Yeah, that's what

PANELIST2: Good, take a toffee!

CANDIDATE: I heard him but I was sort of involved in this academic ferry, so I asked PANELIST1 if he initially wanted me to explain LRAC using the similar graphical approach of Isocost tangency at the isoquant curve

PANELIST1: Yes, exactly. We murmured the entire process and they seemed satisfied

PANELIST2: (Again), take the toffee!

CANDIDATE: Taken

PANELIST2: What other calls do you have?

CANDIDATE: Told

PANELIST2: All the best

CANDIDATE: Thank you sir

Interview Experience – 50

Venue: The Mirador Hotel, Mumbai

Profile:

10th: 84.67 (RBSE)

12th: 74.77(RBSE)

CAT Percentile: 98.44

Graduation: 7.78- Electronics and Communication Engineering-NIT Trichy

Work Exp: 30 Months-Automobile Sector

WAT Assessment

Right to Information (RTI) Act should be applicable to Political Parties and Media.

(Wrote about the RTI act 2005 and mentioned the purpose of RTI Act like can be used for accountability and transparency in governance. RTI ACT can empower the citizens. Wrote about the media as a fourth important pillar in democracy and mentioned about the role of political parties in the government.)
15 mins and can write on both side of the A4 Page(given by them).

After WAT you could get your documents verified.

Personal Interview

I was the second in my panel. 2 Panelist, Let's call them PANELIST1 and PANELIST2.(both are the male professors and in the early 40s).

PANELIST1 called my name and I entered the room. I stand near the seat to wait for the permission to be seated.

PANELIST1: Sit down, please.

Candidate: Thank you, Sir.

PANELIST1: Give me your personal data form.

Candidate: Given

PANELIST1: He scanned the Personal Data form. So X, tell me about yourself.

Candidate: After the well-rehearsed introduction where I talked about My Strengths, Work Experience. I also talked about the Patent, Marketing Project and other Projects I did and also introduced my hobbies.

PANELIST1: By looking at your profile, you are good at technical, then why do you want to do MBA?

Candidate: Told them how MBA will be beneficial for me in long run and how I can contribute more to the company.

Till now PANELIST2 was observing me and here PANELIST2 asked 1st Question.

PANELIST2: So X you are working in the X Company, describe your work profile.

Candidate: Explained my typical day-to-day job and also the proactive measures we take to improve the suppliers.

I told about the Supplier Improvement Project and explain the procedure.

PANELIST2: What is the procedure for Supplier Rating?

Candidate: Explained the Rating procedure and risk associated with the Suppliers.

PANELIST1: What are the actions taken to improve the poor performing suppliers?

Candidate: Once again explained the Supplier Improvement Process(in a different way) and other things related to the Supplier Improvement.

I work in the Supplier Quality Department.

PANELIST2: Since you are working in Quality Department, Do you Know the Six Sigma?

Candidate: I know a little about it, but I did not work on the Six Sigma Project.

PANELIST2. Which company Started the Six Sigma?

Candidate: Sir, Motorola Started the Six Sigma (I won a Six Sigma Quiz recently :)).

PANELIST2: Do you know what is the Standard Deviation(σ) mean in Six Sigma?

Candidate: σ measure the spread around the mean.

PANELIST2: What does 6σ mean?

Candidate: Talked about the accuracy level achieved at the 6σ level and told about the $\pm 3\sigma$ around the mean.

PANELIST2: What is the difference between Precision and Accuracy?

Candidate: Accuracy means how accurately you are measuring (how close your values to the given specifications) and Precision means how repetitively you are measuring (close to specification).

PANELIST2: Gave a situation to choose between the two parts. mean value=60. First Part: Standard Deviation=15,

Measured Value=62, Second Part: Standard Deviation=10, Measured Value=68. Which part you will choose and why? Candidate: I choose the First Part and told him about the process variation in the longer run... (I do not know whether this is correct or not) :)

Now PANELIST2 pass the baton to PANELIST1

PANELIST1: Asked about the growth rate of Manufacturing Sector.

Candidate: Sir, I do not know about the growth rate of the manufacturing sector but the contribution of manufacturing sector to India's GDP is 9% (later checked it is 16%).

PANELIST1: What is the growth rate of Automobile Sector?

Candidate: Sir I do not know about the overall growth rate of Automobile Sector, but I can tell about the growth rate of my company.

PANELIST1: What is it?

Candidate: Told the growth rate and Q3 results of the Company.

PANELIST1: What is the market share:

Candidate: Told about the market share in the Commercial Vehicles and Passenger Vehicles.

PANELIST1: Since you are working in Tata Group, Do you think the Nano is not a great success for Tata Motors and what are the reasons behind it?

Candidate: Sir I personally think, we would get more from this project and explained the reasons behind it.

PANELIST1: Do you think that is Nano a poor product?

Candidate: Sir, Nano is not a poor product. Nano is the best product in its segment and price range and no other companies launched the vehicle at the Initial Prices of Nano.

PANELIST1: What are your views on Corus Acquisition?

Candidate: Sir I do not know much about the steel sector and I do not about this acquisition.

PANELIST1: What about the Tata Daewoo acquisition?

Candidate: Told about the acquisition year. We modified the Tata Daewoo Truck according to the Indian Customers and launched Tata Prima Trucks in the year 2008. Talked about the Tata Tata Prima Truck features like Adjustable Seat, Hand rests, Telematics, tachograph, Cruise Control, Music System and others.

PANELIST1: You are acting like a Tata Group salesperson. PANELIST1 and PANELIST2 both are smiling.

Candidate: Told about a project about the Tata Prima Trucks.

PANELIST1 asked PANELIST2, any questions. and He says NO.

PANELIST1: Ok X, We are done. Thank You.

Candidate: Thank You Sir. have a nice day.

PANELIST1: have a nice day X.

Interview Experience – 51

Venue: The Mirador Hotel, Mumbai

Profile:

CAT Percentile: 98.44

10th: 84.67 (RBSE)

12th: 74.77(RBSE)

Graduation: 7.78- Electronics and Communication Engineering-NIT Trichy

Work Exp: 30 Months-Automobile Sector

WAT Assessment:

Right to Information (RTI) Act should be applicable to Political Parties and Media.

(Wrote about the RTI act 2005 and mentioned the purpose of RTI Act like can be used for accountability and transparency in governance. RTI ACT can empower the citizens. Wrote about the media as a fourth important pillar in democracy and mentioned about the role of political parties in the government.)

15 mins and can write on both side of the A4 Page(given by them). After WAT you could get your documents verified.

Interview Process:

I was the second in my panel. 2 Panelist, Let's call them PANELIST1 and PANELIST2.(both are the male professors and in the early 40s).

PANELIST1 called my name and I entered the room. I stand near the seat to wait for the permission to be seated.

PANELIST1: Sit down, Please.

Candidate: Thank you, Sir.

PANELIST1: Give me your personal data form.

Candidate: Given

CONNECT | ASPIRE | TRANSFORM

PANELIST1: He scanned the Personal Data form. So X, tell me about yourself.

Candidate: After the well-rehearsed introduction where I talked about My Strengths, Work Experience. I also talked about the Patent, Marketing Project and other Projects I did and also introduced my hobbies.

PANELIST1: By looking at your profile, you are good at technical, then why do you want to do MBA?

Candidate: Told them how MBA will be beneficial for me in long run and how I can contribute more to the company.

till now PANELIST2 was observing me and here PANELIST2 asked 1st Question.

PANELIST2: So X you are working in the X Company, describe your work profile.

Candidate: Explained my typical day-to-day job and also the proactive measures we take to improve the suppliers.

I told about the Supplier Improvement Project and explain the procedure.

PANELIST2: What is the procedure for Supplier Rating?

Candidate: Explained the Rating procedure and risk associated with the Suppliers.

PANELIST1: What are the actions taken to improve the poor performing suppliers?

Candidate: Once again explained the Supplier Improvement Process(in a different way) and other things related to the Supplier Improvement.

I work in the Supplier Quality Department.

PANELIST2: Since you are working in Quality Department, Do you Know the Six Sigma?

Candidate: I know a little about it, but I did not work on the Six Sigma Project.

PANELIST2. Which company Started the Six Sigma?

Candidate: Sir, Motorola Started the Six Sigma (I won a Six Sigma Quiz recently :)).

PANELIST2: Do you know what is the Standard Deviation(σ) mean in Six Sigma?

Candidate: σ measure the spread around the mean.

PANELIST2: What does 6σ mean?

Candidate: Talked about the accuracy level achieved at the 6σ level and told about the $\pm 3\sigma$ around the mean.

PANELIST2: What is the difference between Precision and Accuracy?

CONNECT | ASPIRE | TRANSFORM

Candidate: Accuracy means how accurately you are measuring (how close your values to the given specifications) and Precision means how repetitively you are measuring (close to specification).

PANELIST2: Gave a situation to choose between the two parts. mean value=60. First Part: Standard Deviation=15, Measured Value=62, Second Part: Standard Deviation=10, Measured Value=68. Which part you will choose and why?

Candidate: I choose the First Part and told him about the process variation in the longer run... (i do not know whether this is correct or not) :)

Now PANELIST2 pass the baton to PANELIST1

PANELIST1: Asked about the growth rate of Manufacturing Sector.

Candidate: Sir, I do not know about the growth rate of the manufacturing sector but the contribution of manufacturing sector to India's GDP is 9% (later checked it is 16%).

PANELIST1: What is the growth rate of Automobile Sector?

Candidate: Sir I do not know about the overall growth rate of Automobile Sector, but I can tell about the growth rate of my company.

PANELIST1: What is it?

Candidate: Told the growth rate and Q3 results of the Company.

PANELIST1: What is the market share:

Candidate: Told about the market share in the Commercial Vehicles and Passenger Vehicles.

PANELIST1: Since you are working in Tata Group, Do you think the Nano is not a great success for Tata Motors and what are the reasons behind it?

me: Sir I personally think, we would get more from this project and explained the reasons behind it.

PANELIST1: Do you think that is Nano a poor product?

Candidate: Sir, Nano is not a poor product. Nano is the best product in its segment and price range and no other companies launched the vehicle at the Initial Prices of Nano.

PANELIST1: What are your views on Corus Acquisition?

Candidate: Sir I do not know much about the steel sector and I do not know about this acquisition.

PANELIST1: What about the Tata Daewoo acquisition?

Candidate: Told about the acquisition year. We modified the Tata Daewoo Truck according to the Indian Customers and launched Tata Prima Trucks in the year 2008. Talked about the Tata Tata Prima Truck features like Adjustable Seat, Hand rests, Telematics, tachograph, Cruise Control, Music System and others.

PANELIST1: You are acting like a Tata Group salesperson. PANELIST1 and PANELIST2 both are smiling.

Candidate: Told about a project about the Tata Prima Trucks.

PANELIST1 asked PANELIST2, any questions. and He says NO.

PANELIST1: Ok X, We are done. Thank You.

Candidate: Thank You Sir. have a nice day.

PANELIST1: have a nice day X.
And that was it. NO TOFFEES.

Interview Experience – 52

Venue: IIM L, Noida Campus

Profile:

10th - 9.2 CGPA (87.4%)

12th - 93.6

B.E. Instrumentation and Control (NSIT) - 67.7%

CAT 2017 - 99.76%

Work Experience - Associate at Axtria (~19 months into the job at the time of appearing for the interview)

WAT Assessment

There is no wrong time to do the right thing.

I was 2nd in my group to be called in for the interview and I was greeted by the same professors who were present during the WAT.

There were 2 panelists, 1 Male (PANELIST1) and 1 Female (PANELIST3) and both of them were relatively young.

PANELIST3 - Tell us something about yourself!

Candidate - Gave the prepared answer.

PANELIST1 - So you have done Instrumentation and Control, what do you know about Control Variable?

Candidate - (I thought this was very non specific so I chose to clarify what the prof wanted to know exactly) I asked him if he wish to know about how the control system work or if he is indicating towards the feedback system. (I read about the Control variable later and it's actually a thing but I had no idea about it)

PANELIST1 - (He understood I was not aware) Leave this, so what tools do you work with in your project?

Candidate - (My work was plan modelling, reporting and client management) Excel, SQL and other basic office software

PANELIST1 - here is an array of data, what is the best way to represent it? (It was 1-D)

Candidate - Either pie or bar.

PANELIST1 - Changes the data to 2-d and asks the same question.

Candidate - Either bar or stacked bar graph.

PANELIST1 and PANELIST3 - Why will you use stacked bar graph and what are the advantages?

Candidate - answered to their satisfaction with an example.

Now PANELIST3 starts her round of questions

PANELIST3 - I see that you run and play table tennis, who is the top ranked Indian TT player? Candidate - Answered with the top ranked Male and Female player.

PANELIST3 - Which state do they belong to?

Candidate - Answered.

PANELIST3 - You see TT tables everywhere but we have not won any medals at the international level, what is the reason for that?

Candidate - Told them that we have good players coming up and we recently won silver at the junior world championship. Also, in the coming years we will see an increase in the representation at the international level as we will have current best players guiding the young players which is a very important factor to compete at that level.

PANELIST3 - Ok, who is the fastest Indian half marathon runner? Candidate - I dont know the name, but I know that the record was made in 2017 at the Airtel Delhi Half Marathon and told them the time(read it on the same day).

PANELIST3 - Can you name any chess player? (absolutely random)

Candidate - Was able to come up with the names of 3 players.

PANELIST3 - List all the Grand slams in Tennis chronologically.

Candidate - Answered.

CONNECT | ASPIRE | TRANSFORM

It was one the shortest interview I had (under 10 mins) and there was no particularly difficult question which they asked.

Interview Experience – 53

Venue: Hotel Taj Bengal, Kolkata

Profile: Engineer with 3+ years workex.

WAT Assessment:

India is a hot bed for technological breakthroughs and innovations due to its regional diversity. (May not be exact wordings)

Gave few examples of digital India and concluded that technology can be used as a customized product to varied language speaking group.

Personal Interview:

Since I was the last one in the interview I had to wait till end, got time to go through profiles of Professors as it always helps, in my case it didn't make much difference but at least I was aware that I should not speak something uncertain related to their work areas.

PANELIST1 & PANELIST2. PANELIST1 was a very senior professor and PANELIST2 was a middle-aged gentleman.

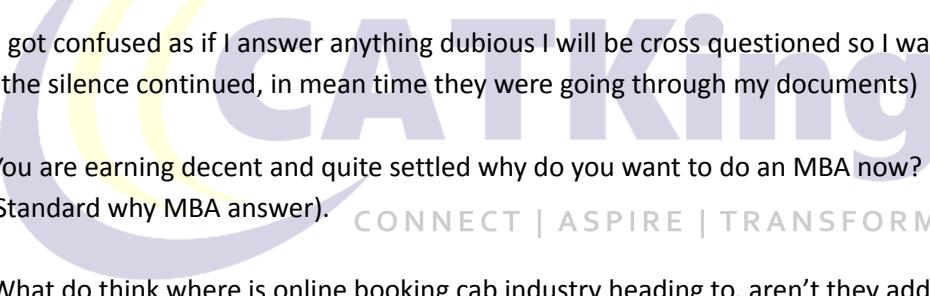
(Entered the room and was asked to take seat, handed over the documents and they were going through them)

PANELIST1: How do you feel being the last candidate in the panel, give 3 advantages and 3 disadvantages. Candidate: (I was expecting this question and had already thought something about it.) In advantages I spoke, I got to interact with many people here, since I am the last one so I have will good amount of time to discuss with panel (they smiled and said, "no we can't extend much as we have lunch-break coming up") and third point I made up and said that I could roam around a bit in Taj Hotel. Disadvantage I told, I won't be able to share mine experience with other students as all of them have left... (I was thinking of other points then PANELIST1 interrupted.)

PANELIST1: So is that an advantage or disadvantage?

Candidate: (I got confused as if I answer anything dubious I will be cross questioned so I was just thinking about it and the silence continued, in mean time they were going through my documents)

PANELIST1: You are earning decent and quite settled why do you want to do an MBA now?

Candidate: (Standard why MBA answer).  CONNECT | ASPIRE | TRANSFORM

PANELIST1: What do think where is online booking cab industry heading to, aren't they adding up to pollution? (I was working in similar industry)

Candidate: (I spoke about share/pool options but he was not satisfied and then the discussion started regarding those who own car vs who use public transport somehow I concluded saying there are several factors impacting this but products like share/pool are definitely targeted to address this.)

PANELIST2: Why 'No Refusal' is being written on Taxis in Kolkata?

Candidate: (I didn't know this and they were shocked as I was working in the same industry)

PANELIST2: What is difference between white taxis & yellow ones (Kolkata centric question) ?

Candidate: (Answered)

PANELIST1: What do you think about self-driving cars, what is the future?

Candidate: (Spoke about recent Uber accident and said infrastructure is not sufficient in India)

PANELIST1: What do you think who was responsible for the accident (accident of a driverless car)? What about other countries where we have world class infrastructure?

Candidate: (Spoke that it is the entire company which is responsible for that accident, right from Tech Team to Marketing Team and spoke that in other countries it might be possible but we can't go ahead with current self driving cars)

PANELIST1: What do you think will happen to drivers due to this?

Candidate: (Spoke about recent article of an Indian Goods Transport company where they were speaking about the number of decrease in drivers number y-o-y basis and concluded that it will address this future problem.)

PANELIST2: What does Metro Cash and Carry do? Is it an Indian company? (They picked it up from my address as I used to stay near it, I wasn't prepared for this)

Candidate: (Answered but I was not sure of its headquarter)

From here onwards I was finding it difficult to answer and the panelists were not satisfied with my answers and expecting more.

PANELIST2: What do you think, is it an FDI, does India has FDI, is Metro Cash & Carry a form of FDI?

Candidate: (Answered but was not that confident but concluded that since its MNC and it is in India then it should be an FDI)

PANELIST1: What is GDP?

Candidate: (Answered, but by mistake I used term NET and they were disappointed)

PANELIST1: Suppose someone's daughter who is an Indian works in US, she earns there \$100. If she sends money to her father will that be then included in Indian GDP or US GDP?

Candidate: It will be included in US GDP as the company is in US. (Then discussion started in context of goods & services produced outside or inside countries' boundaries etc, I got confused and changed my answer to India, they were not happy)

Overall Interview turned towards stress interview in end but panelists were very decent and mature. They were expecting me to speak things logically and give my personal opinion about it.

Interview Experience – 54

Location:

IIM L Noida Campus

For GDPI preparation, visit courses.catking.in | 8999118999 | www.catking.in

Profile:

Engineer (CSE)

10/12/Grad/CAT: 91.2 / 93.8 / 80 / 98.7

Work Ex: 30 months in IT

Location: IIM L Noida Campus

WAT Assessment:

US China trade war is not a zero-sum game

Personal Interview:

(Duration: ~12 minutes)

2 professors PANELIST1, PANELIST2

PANELIST1: (Looking at my form)

What other calls do you have?

Where do you work?

If NDA does not come into power again, who do you think are going to be the PM candidates in that case? *Discussion about regional parties and leaders*

PANELIST2: Yesterday was International Women's Day. Why is that day celebrated?

What were the outcomes of World War 2?

What major organization came into existence after World War 1?

Who was Indira Gandhi?

PANELIST1: (Pointing to PANELIST2) Sir ask that question. Kal bhi nahi pata tha kuch logo ko

PANELIST2: (To me) Who was the father of Rajiv Gandhi?

What is our National Song and National Anthem?

Who wrote the National Song?

Who wrote the National Anthem?

PANELIST1: (Interrupting) This should not be even a question. Tell me who composed the National Anthem.

PANELIST1: (Talking to PANELIST2 again!) Getting into the history of our National Anthem *Meanwhile I jump in with my own questions as they started talking among themselves*

PANELIST1: (To me) Who gave the title of Mahatma-to-Mahatma Gandhi?

OK. We are done!

Interview Experience – 55

Venue: The Mirandor, Mumbai

Profile:

10th - 95%

12th - 93%

Engineering - 76.26%

Working with Hitachi Consulting for 23 months

CAT Percentile- 96.6

Category - NC-OBC

WAT Assessment:

Artificial Intelligence - The future or just a buzz? (Went well, discussed how it helps eliminate non-intelligent chores and helps humans focus their energy on development and research that requires human effort, also talked in length about areas it shouldn't be implemented in, such as hospitality where people crave a human touch in certain capacity. In all, a very balanced article with good examples)

Interview Experience:

Two professors, let's call them PANELIST1 and PANELIST2.

PANELIST1: Tell us something about yourself.

Candidate: Talked about my journey in a short story format, emphasised on facts that would trigger their interest. They caught onto my being a spoken word poet and that I am a published writer

PANELIST2: Tell us how spoken word is different from conventional poetry

Candidate: Explained

PANELIST2: What did you write about in the book?

Candidate: Self-love. Being bullied as a child for my physical appearance and how I overcame it. I hope it would affect someone who rubs exorbitant amount of fairness cream at night to look like the rest of the world. I hope to build a community where body positivity is encouraged.

PANELIST2: Don't you think the millennials are obsessed with body positivity? This didn't gain so much importance in our times? Aren't you focusing too much on things that are superficial?

Candidate: Explained how these things affect how we see ourselves and we build walls around our capabilities just because the world says we don't look like someone people would want to see lead. (PANELIST2 and PANELIST1 smiled, they understood it was a personal mission more than anything else)

PANELIST2: What is your role at Hitachi? What project do you work on?

Candidate: Explained. A few cross questions on the same.

PANELIST1: Do you play any sport?

Candidate: I am a state level table tennis player and have won multiple championships at Hitachi as well.

PANELIST2: How many ping pong balls can you fit in a Boeing 737.

Candidate: (I had practiced guesstimate questions so I knew how to approach these) gave a well informed and calculated answer after showing all working steps on a sheet of paper.

PANELIST1: Thank you we are done.

Overall it was a short interview and I left the room unable to assess my performance.

Interview Experience – 56

Profile

GEM, B.Tech Electrical

Acads - 9/9/8

Cat Score - 99.78

Work ex - 17 months in telecom and 15 months in consultancy/analytics

WAT Assessment

Glass ceiling still exists

Personal Interview

CONNECT | ASPIRE | TRANSFORM

PANELIST2 - Started with tell me about yourself

Candidate - Explained. Covered almost everything I had prepared.

PANELIST1 - Asked if I remember academics.

Candidate - Yes.

PANELIST1 - Asked me 2 questions - Explain Fourier and Laplace transform functions and the integral limits

used in the formula.

Candidate - Explained.

PANELIST1 - Asked a simple logical puzzle (simple because I had encountered it before) Candidate - Asked for a minute to think. Verified the solution in my head. Before answering I told them that I had seen it before.

PANELIST2 - Okay we are done. Wait what are your hobbies. Oh you already told us before. Okay we are

done. Wait when was your college renamed.
Candidate - Answered.

Interview Experience – 57

Venue: Noida campus

Profile:

B.com (H), 1 yr work ex

WAT Assessment

Political parties should be funded by state and not by industrialists or public donations

Personal Interview

Panel- 2 interviews, both professors

Duration- ~20mins

PANELIST1- Introduce yourself

Candidate: Told the well-prepared answer

PANELIST2: What was your role at bain?

Candidate: told

PANELIST1: How can you rate a company?

Candidate: asked for more clarification and then answered.

PANELIST2: what is coefficient of correlation?

Candidate: told

PANELIST2: Is correlation an indicator of causation?

Candidate: explained with examples

PANELIST2: give example of a cause when correlation is 0 but causation is 100%?

Candidate: can't recall at the moment

PANELIST2: what are the conditions for profit maximisation?

Candidate: told

PANELIST1: If a train is moving 130 m long and crosses the bridge in 30 seconds at 45 km/hr find the length of the bridge?

Candidate: calculated and told

PANELIST1: tell us more about the work that you did?

Candidate: told

PANELIST1: what is success according to you?

Candidate: told them
(Then they started having a funny laugh at my answer)
Then i explained myself further...then they made a litte giggle...

PANELIST1: Have you had breakfast?

Candidate: No sir!

PANELIST1: (offered me a plate of biscuits, which was very nice of him)
I took one and left!

Interview Experience – 58

Date: 23 Jan 2023

Venue: Welcom Hotel by ITC, Bangalore

Time: 12:30

Panel: 4

Profile:

GEM

10/96.6/9.5

99.78%ile

Work ex: 13 mo (till 31 July '22)

Documents verification till 2PM

WAT Topic: Equity is a utopia (10-15 mins. No additional time to think)

Interview Duration: ~20 minutes

Panellists: M/M (Both in 40s)

Good cop-bad cop strategy. One of them (say, P2) was smiling and friendly and the other (P1) barely made eye contact and was mostly turned away at 45° and scrolling on his phone.

P2: Good morning. Please hand over your applicant form. Keep your certificates ready. And introduce yourself.

P2: You have a good record. What other calls do you have?

P1: Then in which situation will you join IIML? Will you choose it over IIMA?

P1: Where do you work?

P2: What is brain drain? What is the situation in India wrt brain drain right now?

P1: What are the different arms of investment banking? How is it different from merchant banking?

P1: What does engineering have to do with consulting?

P2: Do you know about WTO? How does it differ from GATT?

P2: Isn't the imposition of import duty against the motto of WTO? Who pays this duty and who benefits?

P2: What is a circular economy?

P2: How can we measure unequal distribution of wealth in the economy? Is there a measure for it?

P1: What is the difference between Python and C#?

P1: How would you implement the use of AI in your workplace?

P2: What is a public good? How would you solve the problem of inequitable distribution of public goods?

Is there any government policy to address this?

P2: In a small country, domestic demand and support curves are as expected but the global supply curve is a horizontal line. Explain. Is this true for large countries too?

I obviously could not answer everything. There were a couple more questions that I couldn't answer and now don't recall.

Interview Experience – 59

Profile:

X: 95

XII: 95.6

B.Tech CSE: 82.6

Gen, CAT: 99.88

Working from Jul 22, so only 1 month

WAT topic: India is not an emerging economy, rather a re-emerging economy, 15 mins and 300 words

Tell me about yourself

How can a hacker get access

What issue do you think was there with AIIMS servers

Difference between python and c#

How to convert C# to python

Why MBA now, why not work for some years

Are you applying because you don't like your job?

Asked about other calls and asked why I did not convert some of them

Inflation rate in India

1. Why you choose PGP & ABM both? What kind of exposure in ABM? Grilled on ABM for 5 minutes

2. Many random things about Ahmedabad (native place)

3. About my college

4. Day to day activities in current work ex & tools used in project management

5. What calls you have? (Told that I have B, C, L, I) then asked Which one you will choose?

Interview Experience – 60

Profile BE mechanical NC obc 96.71 percentile

10-94, 12-94, grad 8.2

Work experience 58 months

WAT: Equity is utopia..

Why MBA, why not executive..??

Answered... Lots of talk on that..

Working principle of electric vehicle.. Answered..

Working principle of hybrid vehicle...

Asked about work experience details.. Answered..

Again talk on why are u wasting time to do on MBA..

How many promotion u got..

Why are u staying in same company for this long.. Answered

Why inflation is happening..??

Current inflation rate in India..??

How to control inflation..??

Why entire global is facing inflation..??

Why lots of lay off happening..??

Whats happening currently in Pakistan...??

What's happening in turkey..??

Why europe is facing energy crsisi...??

Integrate log x

That's all...

Overall it was very chill interview... No grilling... Expect that why not executive...?? Grilled a lot on that...

Interview Experience – 61

IIM L – 23rd Jan – Mumbai – 12:30pm – Panel 1

Profile – 9/7/6

Cat – 90.11%

WAT – Markets are a great equaliser.

(No time to think, 15 mins time)

Two Panelists Say P1 and P2.

P1 in his mid 30s

P2 in his mid 40s

I went inside. Greeted them.

P1 – Have a seat .

He started directly with, "Did you notice the paintings in the waiting room where you were sitting right now?"

Me – I think I have missed it but I'll make sure to take a look afterward.

P1 – Didn't you see clearly around you? (He started grilling right from the start)

Me – I'll take a look afterwards. I missed it .

(Note – I went in the waiting room after the interview to check the paintings, there weren't any. so yes they were successful in bringing my confidence down)

P1 continued – Let it be. What is AI.

ME -Answered

P1 – What is chatGpt?

Me – Answered.

P1 – Don't you think if the AI becomes mature , we humans are going to lose all our jobs.

Me – I took a stand saying complete elimination of the Human workforce is not possible. We'll need less workers who'll be highly skilled and task will be supervision of this AI.

P1 – He counter questioned with how did I come up to the interview location? (He was trying to establish a point that We are already dependent on Google Maps)

Me – I stood firm on my perspective. That maps have also been prepared by Human. He seemed satisfied with the answer.

P1 – is technology bringing us closer ?

Me – Answered

P2 enters. He was playing a bad cop roll.

P2 – Explain your work ex .

Me – Answered

P2 – Few questions related to Work ex (grilled me a little) he went into statistics as I'm a Data Analyst)

Me – Answered.

So I have a Mtech Degree already and I'm going for MBA now. So he said in Hindi. Umar kya he tumari? I said 25. He was like aarey tum toh shadi vaadi karlo yaar. Kyun padhna he . I told him why. Seemed satisfied.

P1 comes back – what do you do in your leisure time

Me – answered.

P1 – some questions related to hobbies. He went deep in it.

Me – answered everything.

P1 – Who's the CEO of Microsoft, Who's the owner of Microsoft, What is the parent company of Google, Who is the CEO of Meta.

Me – Answered all

P1 – so don't you think instead of going out our youth should stay back in India and work here only

Me – I agreed with him and told him why it is not happening. He seemed satisfied.

P2 – Okay that's it. Thank you.

Interview was around 25 mins. I was shattered by the first two questions. No tell me about yourself nothing. They caught me in the Paintings question but I somehow managed to keep it together.

Overall Good experience. They are not letting you to be the driver of the interview. So, just keep calm and be confident.

Interview Experience – 62

Profile :- 8/7/8

Cat – 95.3 with 27 month work-ex

Many extracurricular

IM spec

3 panelist – late 40s, early 50s, late 30s – all male

Pretty cool interviewers but might dig deep and go to the core of what made you say certain answers

1. about yourself apart from resume/application (mentioned trekking)
2. Asked me a trekking experience
3. Why MBA even tho in MBB
4. Follow up on above
5. Follow up 2,3,4... on above
6. Still not clear but why SPJ
7. Why not other IIM
8. What specific in tech industry you like

Interview Experience – 63

Date 28th Jan

CONNECT | ASPIRE | TRANSFORM

WAT

15 mins were given

Topic: Media Freedom: should it be given or should it be censored

Interview:

2 Panelist mid 40s Male

Asked me about what all calls I have

They knew my college and reviewed my resume and asked you are from good college why so low percentile

Justified it. It was followed up by why so late in attempt justified that also as Covid had disrupted a lot of things

Panelist 1: Tell me two business case studies wherein IT has revolutionised Business processes

– Talked about e-commerce Online education and online pharmacy

Had some discussions around how Blinkit can be a competitor of online pharmacy apps

Panelist 2: Tell me about your work in Amazon

Had a discussion about Inventory Management and forecasting

Panelist 2- tell me meaning about your name

Had some discussion about it which took a funny turn lightened up the mood

Panelist 2- Who are the biggest competitors of Amazon

– Walmart in Retail Netflix in Video streaming GCP and Azure in Cloud

– Had some discussions about Flipkart and Walmart

Panelist 2 – what's the cap ex of Amazon ?

Didn't knew it but Deduced it be doing some analytical reasoning

Knew the peak share price and based on that deduced the approximate valuation of the company

But it was wrong

But overall the interview was good and no grilling of any kind

Interview Experience – 64

Date: 23 Jan 2023

Venue: WelcomHotel by ITC, Bangalore

Time: 12:30

Panel: 4

Profile:

GEM

10/96.6/9.5

99.78%ile

Work ex: 13 mo (till 31 July '22)

Documents verification till 2 PM

WAT Topic: Equity is a utopia (10-15 mins. No additional time to think)

Interview Duration: ~20 minutes

Panelists: M/M (Both in their 40s)

Good cop-bad cop strategy. One of them (say, P2) was smiling and friendly and the other (P1) barely made eye contact and was mostly turned away at 45° and scrolling on his phone.

P2: Good morning. Please hand over your applicant form. Keep your certificates ready. And introduce yourself.

P2: You have a good record. What other calls do you have?

P1: Then in which situation will you join IIML? Will you choose it over IIMA?

P1: Where do you work?

P2: What is brain drain? What is the situation in India wrt brain drain right now?

P1: What are the different arms of investment banking? How is it different from merchant banking?

P1: What does engineering have to do with consulting?

P2: Do you know about WTO? How does it differ from GATT?

P2: Isn't the imposition of import duty against the motto of WTO? Who pays this duty and who benefits?

P2: What is a circular economy?

P2: How can we measure the unequal distribution of wealth in the economy? Is there a measure for it?

P1: What is the difference between Python and C#?

P1: How would you implement the use of AI in your workplace?

P2: What is a public good? How would you solve the problem of inequitable distribution of public goods?

Is there any government policy to address this?

P2: In a small country, domestic demand and support curves are as expected but the global supply curve is a horizontal line. Explain. Is this true for large countries too?

I obviously could not answer everything. There were a couple more questions that I couldn't answer and now don't recall.

Interview Experience – 65

CONNECT | ASPIRE | TRANSFORM

Profile:

X: 95

XII: 95.6

B.Tech CSE: 82.6

Gen, CAT: 99.88

Working from Jul 22, so only 1 month

WAT topic: India is not an emerging economy, rather a re-emerging economy, 15 mins and 300 words

Tell me about yourself

How can a hacker get access

What issue do you think was there with AIIMS servers

Difference between python and c#

How to convert C# to python

Why MBA now, why not work for some years

Are you applying because you don't like your job?

Asked about other calls and asked why I did not convert some of them

Inflation rate in India

WAT (15 min)- Next recession will be due to cryptocurrencies

PI (20 min)

1. Why you choose PGP & ABM both? What kind of exposure in ABM? Grilled on ABM for 5 minutes
2. Many random things about Ahmedabad (native place)
3. About my college
4. Day to day activities in current work ex & tools used in project management
5. What calls you have? (Told that I have B, C, L, I) then asked Which one you will choose?

Interview Experience – 66

Profile BE mechanical NC obc 96.71 percentile

10-94, 12-94, grad 8.2

Work experience 58 months

WAT: Equity is utopia..

Why MBA, why not executive..??

Answered... Lots of talk on that..

Working principle of electric vehicle.. Answered..

Working principle of hybrid vehicle...

Asked about work experience details.. Answered..

Again talk on why are u wasting time to do on MBA..

How many promotion u got..

Why are u staying in same company for this long.. Answered

Why inflation is happening..??

Current inflation rate in India..??

How to control inflation..??

Why entire global is facing inflation..??

Why lots of lay off happening..??

Whats happening currently in Pakistan...??

What's happening in turkey..??

Why europe is facing energy crsis...??

Integrate log x

That's all...

Overall it was very chill interview... No grilling... Expect that why not executive...?? Grilled a lot on that...

Interview Experience – 67

23rd Jan – Mumbai – 12:30pm – Panel 1

Profile – 9/7/6

Cat – 90.11%

WAT – Markets are a great equaliser.

(No time to think, 15 mins time)

Two Panelists Say P1 and P2.

P1 in his mid 30s

P2 in his mid 40s

I went inside. Greeted them.

P1 – Have a seat .

He started directly with, “Did you notice the paintings in the waiting room where you were sitting right now?”

Me – I think I have missed it but I’ll make sure to take a look afterward.

P1 – Didn’t you see clearly around you? (He started grilling right from the start)

Me – I’ll take a look afterwards. I missed it .

(Note – I went in the waiting room after the interview to check the paintings, there weren’t any. so yes they were successful in bringing my confidence down)

P1 continued – Let it be. What is AI.

ME -Answered

P1 – What is chatGpt?

Me – Answered.

P1 – Don’t you think if the AI becomes mature , we humans are going to lose all our jobs.

Me – I took a stand saying complete elimination of the Human workforce is not possible. We’ll need less workers who’ll be highly skilled and task will be supervision of this AI.

P1 – He counter questioned with how did I come up to the interview location? (He was trying to establish a point that We are already dependent on Google Maps)

Me – I stood firm on my perspective. That maps have also been prepared by Human. He seemed satisfied with the answer.

P1 – is technology bringing us closer ?

Me – Answered

P2 enters. He was playing a bad cop roll.

P2 – Explain your work ex .

Me – Answered

P2 – Few questions related to Work ex (grilled me a little) he went into statistics as I’m a Data Analyst)

Me – Answered.

So I have a Mtech Degree already and I’m going for MBA now. So he said in Hindi. Umar kya he tumari? I said 25. He was like aarey tum toh shadi vaadi karlo yaar. Kyun padhna he . I told him why. Seemed satisfied.

P1 comes back – what do you do in your leisure time

Me – answered.

P1 – some questions related to hobbies. He went deep in it.

Me – answered everything.

P1 – Who’s the CEO of Microsoft, Who’s the owner of Microsoft, What is the parent company of Google, Who is the CEO of Meta.

Me – Answered all

P1 – so don't you think instead of going out our youth should stay back in India and work here only
Me – I agreed with him and told him why it is not happening. He seemed satisfied.

P2 – Okay that's it. Thank you.

Interview was around 25 mins. I was shattered by the first two questions. No tell me about yourself nothing. They caught me in the Paintings question but I somehow managed to keep it together.

Overall Good experience. They are not letting you to be the driver of the interview. So, just keep calm and be confident.

Interview Experience – 68

WAT

15 mins were given

Topic: Media Freedom: should it be given or should it be censored

Interview:

2 Panelist mid 40s Male

Asked me about what all calls I have

They knew my college and reviewed my resume and asked you are from good college why so low percentile

Justified it. It was followed up by why so late in attempt justified that also as Covid had disrupted a lot of things

CONNECT | ASPIRE | TRANSFORM

Panelist 1: Tell me two business case studies wherein IT has revolutionised Business processes

- Talked about e-commerce Online education and online pharmacy
- Had some discussions around how Blinkit can be a competitor of online pharmacy apps

Panelist 2: Tell me about your work in Amazon

- Had a discussion about Inventory Management and forecasting

Panelist 2- tell me meaning about your name

- Had some discussion about it which took a funny turn lightened up the mood

Panelist 2- Who are the biggest competitors of Amazon

- Walmart in Retail Netflix in Video streaming GCP and Azure in Cloud
- Had some discussions about Flipkart and Walmart

Panelist 2 – what's the cap ex of Amazon ?

- Didn't knew it but Deduced it be doing some analytical reasoning

Knew the peak share price and based on that deduced the approximate valuation of the company

But it was wrong

But overall the interview was good and no grilling of any kind

Interview Experience – 69

Date: 23 Jan 2023

Venue: WelcomHotel by ITC, Bangalore

Time: 12:30

Panel: 4

Profile:

GEM

10/96.6/9.5

99.78%ile

Work ex: 13 mo (till 31 July '22)

Documents verification till 2 PM

WAT Topic: Equity is a utopia (10-15 mins. No additional time to think)

Interview Duration: ~20 minutes

Panelists: M/M (Both in their 40s)

Good cop-bad cop strategy. One of them (say, P2) was smiling and friendly and the other (P1) barely made eye contact and was mostly turned away at 45° and scrolling on his phone.

P2: Good morning. Please hand over your applicant form. Keep your certificates ready. And introduce yourself.

P2: You have a good record. What other calls do you have?

P1: Then in which situation will you join IIML? Will you choose it over IIMA?

P1: Where do you work?

P2: What is brain drain? What is the situation in India wrt brain drain right now?

P1: What are the different arms of investment banking? How is it different from merchant banking?

P1: What does engineering have to do with consulting?

P2: Do you know about WTO? How does it differ from GATT?

P2: Isn't the imposition of import duty against the motto of WTO? Who pays this duty and who benefits?

P2: What is a circular economy?

P2: How can we measure the unequal distribution of wealth in the economy? Is there a measure for it?

P1: What is the difference between Python and C#?

P1: How would you implement the use of AI in your workplace?

P2: What is a public good? How would you solve the problem of inequitable distribution of public goods?

Is there any government policy to address this?

P2: In a small country, domestic demand and support curves are as expected but the global supply curve is a horizontal line. Explain. Is this true for large countries too?

I obviously could not answer everything. There were a couple more questions that I couldn't answer and now don't recall.

Interview Experience – 70

8/7/8

Cat – 95.3 with 27 month work-ex

Many extracurricular

IM spec

3 panelist – late 40s, early 50s, late 30s – all male

Pretty cool interviewers but might dig deep and go to the core of what made you say certain answers

1. about yourself apart from resume/application (mentioned trekking)
2. Asked me a trekking experience
3. Why MBA even tho in MBB
4. Follow up on above
5. Follow up 2,3,4... on above
6. Still not clear but why SPJ
7. Why not other IIM
8. What specific in tech industry you like

Interview Experience – 71

Hyderabad 25 Feb afternoon slot

9/9/8 CAT percentile: 98.81

2 Panelist (P1 (marketing 35yr) P2 (HRM, 55yr)

P1: Introduce yourself and why IIM lucknow. Told

P1: IIM Lucknow vs IIM Calcutta and what you will choose. Chose lucknow & they were laughing 😊

P2: Asked about Kanpur. Told

P2: Asked about institutes in Kanpur and the textile industry in there. (couldn't tell about textile)

P2: UP Global investor summit. Told

P2: Ganga cruise ship model in India and govt steps. (told something)

P2: Something about river tributaries. (Could tell)

P1: Club related question during college. (Told)

Total : 15min

Interview Experience – 72

Profile: 95/93/8.25

B.Arch

16 months Workex

Venue: ITC KAKATIYA, HYDERABAD

WAT Topic: What would a global Cyber-War look like?

We were given 15 mins to think and write.

Two Panelists, both Male, both early 50s

P1, P2, M

P2: Please give us your personal data form

P1: So, Jyoti, tell me a little bit about yourself.

M: Told

P2: Why is $x^0=1$? Prove it.

M: Can I take a moment sir? (I was trying to relate my 12th maths, but nothing came to mind, I lost touch with maths long back)

M: Sorry Sir, unable to think of anything.

P1: How long you've been in Vizag? And why Vizag? You're an Odiya, no?

(Had mentioned that dad was in the Navy, so we moved around a lot)

M: Father retired here sir, we had to move with him.

P1: Jyoti, according to Hindu Mythology, when we enter any space, toilet shouldn't be on the left (I think he meant according to Vaastu). Why do you think it's at the entrance of the hotel room?

(smiling a devil smile, since as architects we've worked so much on toilet details xD)

M: Told him it was due to the pipelines that need to be placed to take out the sewage, if we kept the toilets out, we'll see ugly pipes all over the building and no one likes that. Also, the balcony space reduces.

(P2 silently nodding)

P1: Jyoti, since you've been in the hall below and I'm sure you must've been around the hotel, how do you think the architecture of the building is?

(Oh, he's making it too easy xD)

M: Told him how ITC had a portfolio of hotels that were all PLATINUM LEED rated, green buildings. All the hotels combined classic and contemporary architecture, various color schemes, thought of minute details (there was a shoe polisher in the washroom - I was impressed by such detailed thinking)

P1: How so you think is the architecture of this room?

M: The room has a whole big balcony and grand view of the city. Ample sunlight and cozy interior makes it even more better.

(P1 was trying to gauge my undergrad knowledge, I was happy)

P2: What factors would you consider while designing an office?

M: Gave him an example of how if he was to approach me to design his office, how the process would go about.

P1: What's the area of Vizag in Sq. Kms?

(Haha, gotcha - P2)

(uh-oh)

M: Can I take a guess sir? I don't remember the exact figure!

P1: Why? Recently the CM decided that it will be the capital of AP and every detail was mentioned in the report.

M: Sorry sir, but I'll definitely take a look at it later.

CONNECT | ASPIRE | TRANSFORM

P2: Why do you want to leave architecture and do an MBA?

M: Sir, I don't actually want to leave it, but want to continue with it in the long term vision, where I create my own startup on sustainable housing (explained in detail)

(before I could say, and that's why MBA, they asked another question)

P1: Do you think architecture and Vaastu can function together?

M: Told that Vaastu Shastra and Architecture should have a balance. Vastu is also based on Science. (Explained a little bit more)

P2: How do you calculate the cost of a project?

M: Told.

P1: What is the Bill of Quantities you just mentioned and how do we calculate it?

M: Told. Told him that unit price of a material and some samples are shown to the client and he chooses according to budget and then we calculate how much of that material is used.

P1, P2 - Okay I think we're done. That's it. Thank you.

M - Thank you sir. Should I send the other candidate in?

P1 - No, we'll call him. Thank you.

IIM L PI experience (Noida)

9/9/8

B.Com, Fresher

2 male panelists

Panelists were very rude. One of them was explicitly trying to mock the interviewees. They called me out of the blue after the 4th guy was interviewed despite me being 8th in that group.

- 1) Quickly tell about where you are from and what are you studying? (Needed a short and crisp ans)
- 2) which college?
- 3) Full form of your college?
- 4) oh, you must have studied eco?
- 5) micro/macro
- 6) what in macro?
- 7) what is national income?
- 8) derive nat inc from gdp
- 9) so you studied bus. Maths?
- 10) what did you study there?
- 11) integration and?? Derivation? Oh, you mean differentiation?
- 12) integration by parts btao - solve it on a paper? (Wasn't sure of the formula but wrote whatever i could remember... They mocked my answer but later when i googled it, i was right.. Don't know why they did it)
- 13) what is perpetuity? Calculate pv?
- 14) annuity?
- 15) what other subject? (Answered FM)
- 16) Gordon's dividend growth model?
- 17) extra curriculars?
- 18) difference bw mudra in kathak kathakali etc
- 19) what about your favourite books?
- 20) genre?
- 21) other than amish (shiva trilogy)
- 22) what award to taylor jenkins reid's book?
- 23) did you like it?
- 24) Booker's prize ?

That's all from our side

Legal Disclaimer

The content on all of the pages are testimonials written by candidates online. We try our best to help our students succeed in an interview. However, the information is not applicable in every case and the advice may, as well as not, work for you in the interview.

The views or opinions expressed in this document are only consolidation of students' reviews submitted across various profiles and not personal opinions of CATKing or its team members

Taking this into account, **all information is for general information purposes only**. We make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability or availability with respect to the information or related graphics contained for any purpose. **Any reliance you place on such information is therefore strictly at your own risk.**

CONNECT | ASPIRE | TRANSFORM

In no event will we be liable for any losses or damage including without limitation, indirect or consequential loss or damage, or any loss or damage whatsoever arising from loss of data or profits arising out of, or in connection with, the use of this information. The use is strictly at your own risk.

Information given can link also to other pages and websites, that are not under our control. **We have no control over the nature, content and availability of those websites.** The inclusion of their content does not necessarily imply a recommendation or endorse the views expressed within them.

Our website is hosted with high quality hosting provider and we try to keep it up and running most of the time, using two servers for back it up. However, we take no responsibility for, and will not be liable for, the website being temporarily unavailable due to technical issues beyond our control.

All names used on are pseudonyms. Any resemblance to real persons, living or dead, is purely coincidental.